Media Release

# OCBC Group Achieves Record Full Year Net Profit of S\$2,253 million for 2010 

15\% earnings growth was driven by non-interest income and lower credit losses


#### Abstract

Singapore, 18 February 2011 - Oversea-Chinese Banking Corporation Limited ("OCBC Bank") achieved record full year net profit of $\mathrm{S} \$ 2,253$ million for the financial year ended 31 December 2010 ("FY10"), an increase of $15 \%$ from 2009. Robust growth in fee and commission income and other non-interest income, and a significant reduction in credit losses, were the key drivers. The full year results included the consolidation of Bank of Singapore (formerly ING Asia Private Bank) from 29 January 2010.


Net interest income for the year increased by $4 \%$, with strong asset growth largely offset by narrower interest margins. Loan growth was $29 \%$ for the year and $5 \%$ in the fourth quarter, with broad-based contributions across key geographies as well as customer and industry segments. Fee and commission income surged $36 \%$, led by wealth management, trade-related, loan-related and investment banking income. Trading and investment income were also higher, while life assurance profit was lower, resulting in a $20 \%$ increase in total non-interest income. Operating expenses rose $25 \%$, reflecting the consolidation of Bank of Singapore, the Group's renewed investments in key markets, and business volume-related costs. The increase was also due to stringent cost controls in 2009 when expenses were held $3 \%$ lower than 2008. Allowances for loans and other assets were reduced from $\mathrm{S} \$ 429$ million in 2009 to $\mathrm{S} \$ 134$ million in 2010. The non-performing loans ("NPL") ratio improved from $1.7 \%$ to $0.9 \%$.

Net profit for the fourth quarter of 2010 ("4Q10") was S $\$ 505$ million, a $1 \%$ increase from a year ago, but down $11 \%$ from the previous quarter. Key revenue items showed steady trends, with net interest income rising $12 \%$ year-on-year and $2 \%$ quarter-on-quarter, while fee income grew $33 \%$ year-on-year and was marginally lower than the previous quarter. Life assurance profit, however, fell $48 \%$ year-onyear and $58 \%$ quarter-on-quarter to $\mathrm{S} \$ 66$ million, largely the result of rising long-term interest rates which affected the valuation of fixed income assets of the Non-Participating Fund ${ }^{1}$. Expenses for the quarter were inflated by a one-time charge of $\mathrm{S} \$ 31$ million related to the merger of the Bank's Indonesian subsidiaries, Bank OCBC NISP and Bank OCBC Indonesia ("BOI"), which was completed on 1 January 2011. Excluding this item, expenses were $3 \%$ higher than the previous quarter.

[^0]Return on equity was $12.1 \%$ in 2010 compared to $12.2 \%$ in 2009 . Earnings per share for the year was 66.1 cents, up $11 \%$ from 2009.

## Net Interest Income

Net interest income increased $4 \%$ to $\mathbf{S} \$ 2,947$ million in 2010, with interest-earning asset growth of $18 \%$ partly offset by lower net interest margin. Customer loans grew by a robust $29 \%$ year-on-year ( $23 \%$ excluding the consolidation effect of Bank of Singapore), and $5 \%$ from the previous quarter, to S\$106 billion. By industry, the largest increases came from loans to the housing, general commerce and building and construction sectors, which grew by $26 \%, 52 \%$ and $18 \%$, respectively.

Net interest margin fell 25 basis points from $2.23 \%$ to $1.98 \%$. Six basis points of the decline was due to the inclusion of Bank of Singapore's lower-yielding, well-collateralised assets which contributed to the Group's net interest income but reduced its overall net interest margin. Excluding this consolidation effect, net interest margin fell 19 basis points to $2.04 \%$, attributable to lower average asset yields as a result of the continuing low interest rate environment, and lower gapping income.

For 4Q10, net interest income rose $12 \%$ year-on-year and $2 \%$ from the previous quarter to S\$769 million, supported by higher loan volumes. Net interest margin was $1.96 \%$, compared to $1.98 \%$ in the previous quarter and 2.08\% a year ago.

## Non-Interest Income

Non-interest income grew $20 \%$ to $\mathrm{S} \$ 2,378$ million, accounting for $45 \%$ of the Group's revenue. Fees and commissions increased $36 \%$ to $\$ \$ 994$ million. The largest increase came from wealth management income which tripled from S $\$ 65$ million to $\mathrm{S} \$ 189$ million, driven mainly by contributions from Bank of Singapore, as well as stronger bancassurance sales. Fee income from trade-related, loan-related and investment banking activities also registered significant growth. Net trading income rose $14 \%$ to $\mathrm{S} \$ 391$ million, while net gains from disposal of investment securities tripled from $\mathrm{S} \$ 50$ million to $\mathbf{S} \$ 153$ million.

Profit from life assurance was $\mathrm{S} \$ 437$ million, a decline of $17 \%$, excluding the prior year's non-recurring gains. The investment performance of the Non-Participating Fund was weaker as compared to the previous year's results, which were helped by the strong rebound in equity and bond markets from the lows of the global financial crisis.

For 4Q10, non-interest income grew 13\% year-on-year to $\mathrm{S} \$ 560$ million, contributed by higher fees and commissions and net trading income, and a $\mathrm{S} \$ 35$ million gain ( $\mathrm{S} \$ 22$ million after non-controlling interests) from the sale of Pacific Insurance Berhad by the Bank's 63.5\%-owned subsidiary, PacificMas Berhad. Compared to 3Q10, non-interest income declined $10 \%$ mainly because of weaker insurance results.

## Operating Expenses

Operating expenses increased $25 \%$ to $\mathrm{S} \$ 2,254$ million, contributed by the consolidation of Bank of Singapore, the stepping up of investments following a period of cost restraint during the 2008-2009 financial crisis, and business volume-related costs. Excluding the consolidation of Bank of Singapore, expenses increased by 13\% over the two year period from 2008 to 2010.

Staff costs rose $29 \%$, reflecting increases in headcount, base salaries and variable compensation, with the consolidation of Bank of Singapore being the largest contributor. Group headcount grew 9\% during the year, with more than $80 \%$ of the increase coming from the Group's overseas markets, including Indonesia, China, Malaysia, and from the consolidation of Bank of Singapore.

Operating expenses of $\mathrm{S} \$ 620$ million in 4Q10 included a one-time cost of $\mathrm{S} \$ 31$ million related to the merger of Bank OCBC NISP and BOI. Excluding this one-time charge, operating expenses would have increased by $26 \%$ year-on-year and by $3 \%$ over the previous quarter, compared to the reported increase of $33 \%$ and $8 \%$, respectively.

The cost-to-income ratio increased to 42.3\% from 37.3\% in 2009.

## Allowances and Asset Quality

Net allowances fell from $\$ \$ 429$ million in 2009 to $\$ \$ 134$ million in 2010 , contributed by lower specific allowances for loans and investments, and net writebacks of allowances for CDOs. Higher portfolio allowances of S\$98 million were set aside for strong loan growth during the year. For 4Q10, net allowances were $\mathrm{S} \$ 48$ million, down from $\mathrm{S} \$ 77$ million in 4Q09 and slightly above the $\mathrm{S} \$ 43$ million in 3Q10.

The Group's asset quality and coverage ratios remained healthy. Absolute NPLs fell $28 \%$ during the year, and $11 \%$ from the previous quarter, to $\mathrm{S} \$ 995$ million. The NPL ratio improved to $0.9 \%$ from $1.1 \%$ in the previous quarter and $1.7 \%$ a year ago. Total cumulative allowances represented $119 \%$ of total non-performing assets ("NPAs") and 271\% of unsecured NPAs.

## Subsidiaries' Results

Great Eastern Holdings ("GEH") achieved healthy growth in its underlying insurance business in 2010, with new business weighted premiums increasing by $20 \%$ and new business embedded value climbing $30 \%$. These results were driven by GEH's strategy of focusing on regular premium and protection products, which will improve longer term profitability. GEH's net profit for the year was S $\$ 507$ million, a marginal decline of $2 \%$ from 2009, as the previous year's results were boosted by the strong recovery in credit markets after the global financial crisis.

GEH's contribution to the Group's net profit, after deducting amortisation of intangible assets and noncontrolling interests, fell $2 \%$ from $\mathrm{S} \$ 412$ million to $\mathrm{S} \$ 405$ million, contributing $18 \%$ of the Group's earnings in 2010.

OCBC Bank (Malaysia) Berhad achieved 16\% growth in full year net profit to MYR 706 million (S\$299 million). Revenue growth was broad-based, with net interest income, Islamic Banking income and non-interest income registering growth rates of $9 \%, 10 \%$ and $8 \%$ respectively. Net interest margin improved from $2.35 \%$ to $2.42 \%$, partially benefiting from the policy rate hikes in Malaysia. Expenses grew $10 \%$ while allowances fell $30 \%$. Loans grew $10 \%$ during the year, and the NPL ratio improved from $3.8 \%$ to $2.8 \%$.

Bank OCBC NISP in Indonesia recorded a $26 \%$ decline in full year net profit to IDR 321 billion (S\$48 million), contributed mainly by the one-time expense of IDR 188 billion relating to its merger with BOI. Net interest income grew $5 \%$ as a result of assets growth which offset a fall in net interest margin from $5.53 \%$ to $5.14 \%$, while non-interest income fell $3 \%$. Expenses excluding the one-time charge rose $8 \%$, while allowances fell $16 \%$. Loans grew $28 \%$ for the year, and its NPL ratio improved from $3.2 \%$ to $2.0 \%$. Following the completion of the merger on 1 January 2011, Bank OCBC NISP's total assets increased $13 \%$ to IDR 50.1 trillion, its total equity rose $29 \%$ to IDR 5.8 trillion, and OCBC Bank's stake in the enlarged entity increased from 81.9\% to 85.06\%.

Bank of Singapore was consolidated from 29 January 2010 and has achieved healthy results for the year. Its assets under management grew strongly in the second half of 2010, with $18 \%$ growth achieved for the full year. Earning asset base, which includes loans, grew $20 \%$ to US $\$ 32$ billion. Bank of Singapore's global branding campaign, launched in early 2010, has been successful in building name recognition, helping retain existing customers and attract new customers while enhancing its ability to bring in talent from global private bank competitors. More than 200 new staff were hired during the year, including 60 relationship managers. In addition to growing its business in existing markets, Bank of Singapore increased its assets from customers based in Europe and the Middle East, markets which were previously the purview of a separate unit under the ING organisation. Cross-sell and referral efforts between OCBC Bank and Bank of Singapore have also been successful, covering the areas of property and business financing, deposits, insurance sales and customer acquisition.

## Capital Position

OCBC Group continues to maintain a strong capital position, with a Tier 1 capital adequacy ratio ("CAR") of $16.3 \%$ and total CAR of $17.6 \%$ as at 31 December 2010. These ratios were slightly above the levels a year ago, and well above the regulatory minimum of $6 \%$ and $10 \%$ respectively. The Group's core Tier 1 ratio, which excludes perpetual and innovative preference shares, was $12.5 \%$.

## Final Dividend

A final tax-exempt dividend of 15 cents per share has been proposed, bringing the FY10 total dividend to 30 cents per share, up from 28 cents for FY09. The Scrip Dividend Scheme will be applicable to the final dividend, giving shareholders the option to receive the dividend in the form of shares. The issue price of the shares will be set at a $10 \%$ discount to the average of the daily volume weighted average prices during the price determination period from 19 April to 21 April 2011, both dates inclusive.

## CEO's Comments

Commenting on the Group's performance and outlook, CEO David Conner said:
"Our results for 2010 underscore the strengths of our customer franchise in both lending and feebased businesses. While mindful of commodity price increases and other factors causing inflationary pressures, on balance, we are optimistic for the outlook for 2011 given the healthy economic growth prospects in Asia."


#### Abstract

About OCBC Bank

OCBC Bank is the longest established Singapore bank, formed in 1932 from the merger of three local banks, the oldest of which was founded in 1912. It is now the second largest financial services group in Southeast Asia by assets and one of the world's most highly-rated banks, with an Aa1 rating from Moody's.

OCBC Bank and its subsidiaries offer a broad array of specialist financial services, ranging from consumer, corporate, investment, private and transaction banking to treasury, insurance, asset management and stockbroking services.

OCBC Bank's key markets are Singapore, Malaysia, Indonesia and Greater China. It has a network of 530 branches and representative offices in 15 countries and territories, including 413 branches and offices in Indonesia that are operated by its subsidiary, Bank OCBC NISP.

OCBC Bank's insurance subsidiary, Great Eastern Holdings, is the largest insurance group in Singapore and Malaysia by assets. Its asset management subsidiary, Lion Global Investors, is one of the largest private sector asset management companies in Southeast Asia. Private banking services are provided by subsidiary Bank of Singapore, which has been ranked among the top five global private banks in Asia.


For more information, please visit www.ocbc.com

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## To Our Shareholders

The Board of Directors of Oversea-Chinese Banking Corporation Limited ("OCBC") reports the following:

## Audited Financial Results for the Financial Year Ended 31 December 2010

For the financial year ended 31 December 2010, Group reported net profit was $\mathbf{S} \$ 2,253$ million. Details of the audited financial results are in the accompanying Group Financial Report.

## Ordinary Dividend

A final tax-exempt dividend of 15 cents per share has been recommended for the financial year 2010. Including the interim net dividend of 15 cents per share paid in November 2010, total dividends for financial year 2010 would amount to 30 cents per share, an increase of $7 \%$ over the 28 cents paid for financial year 2009.

## Closure of Books

The books closure date is 21 April 2011. Please refer to the separate announcement titled "Notice of Books Closure Date and Application of Scrip Dividend Scheme to the FY10 Final Dividend" released by the Bank today.

## Scrip Dividend Scheme

The Scrip Dividend Scheme will be applicable to the final dividend. The issue price for the new shares to be allotted to shareholders who have elected to receive scrip for the final dividend will be set at a $10 \%$ discount to the average of the daily volume weighted average prices of the shares for each of the market days during the price determination period from 19 April 2011 (the ex-dividend date) to 21 April 2011 (the books closure date). Further details can be found in a separate announcement titled "Application of Scrip Dividend Scheme to the FY10 Final Dividend" released by the Bank today.

## Preference Dividends

On 20 December 2010, the Bank paid semi-annual tax-exempt dividends on its non-cumulative nonconvertible preference shares as follows: Class B Preference Shares at 5.1\% (2009: 5.1\% tax-exempt) per annum; Class E Preference Shares at 4.5\% (2009: 4.5\% tax-exempt) per annum and Class G Preference Shares at $4.2 \%$ (2009: 4.2\% tax-exempt) per annum. Total amount of dividends paid for the Class B, Class E and Class G Preference Shares were $\mathrm{S} \$ 25.6$ million, $\mathrm{S} \$ 11.3$ million and $\mathrm{S} \$ 8.3$ million respectively.

Peter Yeoh
Secretary
Singapore, 18 February 2011
More details on the results are available on the Bank's website at www.ocbc.com

# Oversea-Chinese Banking Corporation Limited Financial Year 2010 Group Financial Report 

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[^1]
## FINANCIAL SUMMARY

OCBC Group prepares its financial statements in accordance with the Singapore Financial Reporting Standards ("FRS") as required by the Singapore Companies Act, including the modification to FRS 39 Financial Instruments: Recognition and Measurement requirement on loan loss provisioning under Notice to Banks No. 612 "Credit Files, Grading and Provisioning" issued by the Monetary Authority of Singapore.

The following new/revised financial reporting standards and interpretations were applied with effect from 1 January 2010:

FRS 27 (Revised):
FRS 103 (Revised):
FRS 39 (Amendments):
FRS 102 (Amendments):
INT FRS 117
Improvements to FRSs 2008
Improvements to FRSs 2009

Consolidated and Separate Financial Statements
Business Combinations
Financial Instruments: Recognition and Measurement - Eligible Hedged Items
Share-based Payment - Group Cash-settled Share-based Payment Transactions
Distributions of Non-cash Assets to Owners

The revised FRS 27 requires that changes in a parent's ownership interests in a subsidiary which do not result in a loss of control be accounted for as equity transactions, with resulting gains and losses taken to equity and not to the income statement. The standard also requires the effects of all transactions with non-controlling interests to be recorded in equity if there is no change in control.

Under the revised FRS 103, the Group has to expense costs incurred in the acquisition of a business in the period in which it was incurred or when the service was received. Where an acquirer obtains control of a business through step acquisition, any previously held equity interests shall be measured at fair value on the date that control is attained, with resulting gains and losses taken to the income statement.

The initial application of the above standards and interpretations does not have any material impact on the Group's financial statements.

## Financial Results

Group net profit rose $15 \%$ to $\mathbf{S} \$ 2,253$ million for the financial year ended 31 December 2010, driven by strong growth in non-interest income, higher net interest income and lower allowances. The full year results included 11 months' contribution from 100\%-owned Bank of Singapore (formerly ING Asia Private Bank), which was consolidated from 29 January 2010.

Net interest income grew $4 \%$ to $\mathrm{S} \$ 2,947$ million, underpinned by $18 \%$ growth in interest earning assets which was partly offset by a decline in net interest margin from $2.23 \%$ to $1.98 \%$. Loans grew $29 \%$, with broad-based growth across different geographies, customer and industry segments. Non-interest income rose $20 \%$ to $\mathbf{S} \$ 2,378$ million, led by strong growth in fees and commissions and higher trading and investment income, while profit from life assurance was lower. Operating expenses increased $25 \%$ to $\mathrm{S} \$ 2,254$ million, contributed mainly by the consolidation of Bank of Singapore, stepping up of investments in key markets, and higher business volume-driven costs. Allowances for loans and other assets fell significantly to S\$134 million, from S\$429 million in 2009.

Return on equity was $12.1 \%$ in 2010, compared to $12.2 \%$ in 2009. Earnings per share rose $11 \%$ to 66.1 cents.

For the fourth quarter of 2010 ("4Q10"), net profit of S\$505 million was marginally higher by $1 \%$ from a year ago. It was $11 \%$ lower than the previous quarter, mainly as a result of lower profit from life assurance.

## FINANCIAL SUMMARY (continued)

| $\mathbf{S} \$$ million | 2010 | 2009 | $+/(-)$ | $4 Q 10$ | $4 Q 09$ | $+/(-)$ | $3 Q 10$ | $+/(-)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\%$ |  |  | $\%$ |  | $\%$ |  |  |

## Selected Income Statement Items

| Net interest income | 2,947 | 2,825 | 4 | 769 | 687 | 12 | 754 | 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest income | 2,378 | 1,990 | 20 | 560 | 497 | 13 | 621 | (10) |
| Total income | 5,325 | 4,815 | 11 | 1,329 | 1,184 | 12 | 1,375 | (3) |
| Operating expenses | $(2,254)$ | $(1,796)$ | 25 | (620) | (466) | 33 | (573) | 8 |
| Operating profit before allowances and amortisation | 3,071 | 3,019 | 2 | 709 | 718 | (1) | 802 | (12) |
| Amortisation of intangible assets | (55) | (47) | 18 | (16) | (12) | 35 | (16) | (1) |
| Allowances for loans and impairment of other assets |  |  |  | (48) |  | (37) | (43) | 9 |
| Operating profit after allowances and amortisation | 2,882 | 2,543 | 13 | 645 | 629 | 3 | 743 | (13) |
| Share of results of associates and joint ventures | (2) | (0) | NM | (1) | (2) | (32) | 0 | (338) |
| Profit before income tax | 2,880 | 2,543 | 13 | 644 | 627 | 3 | 743 | (13) |
| Net profit attributable to shareholders | 2,253 | 1,962 | 15 | 505 | 502 | 1 | 570 | (11) |
| Cash basis net profit attributable to shareholders ${ }^{1 /}$ | 2,308 | 2,009 | 15 | 521 | 514 | 1 | 586 | (11) |

## Selected Balance Sheet Items

| Ordinary equity | $\mathbf{1 8 , 8 9 4}$ | 17,075 | 11 | $\mathbf{1 8 , 8 9 4}$ | 17,075 | 11 | 18,260 | 3 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total equity (excluding <br> non-controlling interests) | $\mathbf{2 0 , 7 9 0}$ | 18,971 | 10 | $\mathbf{2 0 , 7 9 0}$ | 18,971 | 10 | 20,156 | 3 |
| Total assets | $\mathbf{2 2 9 , 2 8 3}$ | 194,300 | 18 | $\mathbf{2 2 9 , 2 8 3}$ | 194,300 | 18 | 223,516 |  |

[^2]FINANCIAL SUMMARY (continued)

|  | 2010 | 2009 | 4Q10 | 4Q09 | 3Q10 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Key Financial Ratios |  |  |  |  |  |
| Performance ratios (\% p.a.) |  |  |  |  |  |
| Return on equity ${ }^{1 / 2 /}$ |  |  |  |  |  |
| SFRS ${ }^{3 /}$ basis | 12.1 | 12.2 | 10.3 | 11.6 | 12.0 |
| Cash basis | 12.4 | 12.5 | 10.6 | 11.8 | 12.3 |
| Return on assets ${ }^{4 /}$ |  |  |  |  |  |
| SFRS ${ }^{3 /}$ basis | 1.32 | 1.35 | 1.12 | 1.32 | 1.31 |
| Cash basis | 1.35 | 1.38 | 1.15 | 1.35 | 1.34 |
| Revenue mix/efficiency ratios (\%) |  |  |  |  |  |
| Net interest margin (annualised) | 1.98 | 2.23 | 1.96 | 2.08 | 1.98 |
| Net interest income to total income | 55.3 | 58.7 | 57.9 | 58.0 | 54.9 |
| Non-interest income to total income | 44.7 | 41.3 | 42.1 | 42.0 | 45.1 |
| Cost to income | 42.3 | 37.3 | 46.6 | 39.4 | 41.7 |
| Loans to deposits | 85.1 | 80.4 | 85.1 | 80.4 | 86.5 |
| NPL ratio | 0.9 | 1.7 | 0.9 | 1.7 | 1.1 |
| Earnings per share ${ }^{2 /}$ (annualised - cents) |  |  |  |  |  |
| Basic earnings | 66.1 | 59.4 | 57.6 | 59.1 | 66.1 |
| Basic earnings (cash basis) | 67.8 | 60.9 | 59.5 | 60.5 | 68.0 |
| Diluted earnings | 65.9 | 59.3 | 57.4 | 58.8 | 65.8 |
| Net asset value per share (S\$) |  |  |  |  |  |
| Before valuation surplus | 5.66 | 5.29 | 5.66 | 5.29 | 5.55 |
| After valuation surplus | 7.09 | 6.33 | 7.09 | 6.33 | 7.03 |
| Capital adequacy ratios (\%) |  |  |  |  |  |
| Tier 1 | 16.3 | 15.9 | 16.3 | 15.9 | 15.2 |
| Total | 17.6 | 16.4 | 17.6 | 16.4 | 15.5 |

[^3]NET INTEREST INCOME

## Average Balance Sheet

| S\$ million | 2010 |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
|  |  |  | \% |  |  | \% |
| Interest earning assets |  |  |  |  |  |  |
| Loans and advances to non-bank customers | 94,022 | 3,201 | 3.40 | 78,056 | 3,043 | 3.90 |
| Placements with and loans to banks | 26,722 | 423 | 1.58 | 23,450 | 432 | 1.84 |
| Other interest earning assets ${ }^{1 /}$ | 28,029 | 739 | 2.63 | 25,055 | 709 | 2.83 |
| Total | 148,773 | 4,363 | 2.93 | 126,561 | 4,184 | 3.31 |
| Interest bearing liabilities |  |  |  |  |  |  |
| Deposits of non-bank customers | 112,591 | 1,061 | 0.94 | 95,905 | 1,036 | 1.08 |
| Deposits and balances of banks | 14,942 | 103 | 0.69 | 11,777 | 96 | 0.82 |
| Other borrowings ${ }^{2 /}$ | 8,962 | 252 | 2.82 | 7,204 | 227 | 3.14 |
| Total | 136,495 | 1,416 | 1.04 | 114,886 | 1,359 | 1.18 |
| Net interest income/margin ${ }^{3 /}$ |  | 2,947 | 1.98 |  | 2,825 | 2.23 |


|  | 4Q10 |  |  | 4Q09 |  |  | 3Q10 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S\$ million | Average Balance | Interest | Average Rate | Average Balance | Interest | Average | Average Balance | Interest | Average Rate |
|  |  |  | \% |  |  | \% |  |  | \% |
| Interest earning assets |  |  |  |  |  |  |  |  |  |
| Loans and advances to non-bank customers | 102,093 | 850 | 3.30 | 78,339 | 730 | 3.70 | 96,912 | 833 | 3.41 |
| Placements with and loans to banks | 25,101 | 124 | 1.96 | 26,982 | 93 | 1.36 | 25,889 | 107 | 1.63 |
| Other interest earning assets ${ }^{1 /}$ | 28,699 | 188 | 2.61 | 25,796 | 168 | 2.60 | 28,487 | 188 | 2.62 |
| Total | 155,893 | 1,162 | 2.96 | 131,117 | 991 | 3.00 | 151,288 | 1,128 | 2.96 |
| Interest bearing |  |  |  |  |  |  |  |  |  |
| liabilities |  |  |  |  |  |  |  |  |  |
| Deposits of non-bank customers | 118,652 | 298 | 0.99 | 98,933 | 229 | 0.92 | 114,855 | 280 | 0.97 |
| Deposits and |  |  |  |  |  |  |  |  |  |
| balances of banks | 16,218 | 29 | 0.70 | 12,099 | 18 | 0.58 | 14,284 | 28 | 0.78 |
| Other borrowings ${ }^{2 /}$ | 9,351 | 66 | 2.82 | 7,959 | 57 | 2.89 | 8,967 | 66 | 2.89 |
| Total | 144,221 | 393 | 1.08 | 118,991 | 304 | 1.01 | 138,106 | 374 | 1.07 |
| Net interest income/margin ${ }^{3 /}$ |  | 769 | 1.96 |  | 687 | 2.08 |  | 754 | 1.98 |

## Notes:

1. Comprise corporate debts and government securities.
2. Mainly debts issued.
3. Net interest margin is net interest income as a percentage of interest earning assets.
4. Average rates are computed on an annualised basis.

## NET INTEREST INCOME (continued)

Net interest income grew $4 \%$ to $\mathrm{S} \$ 2,947$ million in 2010. Strong growth of $18 \%$ in interest earning assets was partly offset by a 25 basis points decline in net interest margin from $2.23 \%$ to $1.98 \%$. The consolidation of Bank of Singapore's lower margin, well-collateralised assets contributed 6 basis points of the margin decline. Excluding the consolidation effect, the Group's net interest margin would have declined 19 basis points, attributed mainly to lower asset yields as a result of the continuing low interest rate environment, and lower gapping income.

Net interest income for 4Q10 rose 12\% year-on-year and $2 \%$ from the previous quarter to $\mathrm{S} \$ 769$ million, underpinned by assets growth. Net interest margin was $1.96 \%$, down from $2.08 \%$ a year ago and $1.98 \%$ in the previous quarter.

## Volume and Rate Analysis

|  | 2010 vs 2009 |  |  | 4Q10 vs 4Q09 |  |  | 4Q10 vs 3Q10 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Increase/(decrease) due to change in: S\$ million | Volume | Rate | $\begin{array}{r} \text { Net } \\ \text { change } \end{array}$ | Volume | Rate | Net change | Volume | Rate | Net change |
|  |  |  |  |  |  |  |  |  |  |
| Loans and advances to non-bank customers | 623 | (464) | 159 | 221 | (101) | 120 | 45 | (28) | 17 |
| Placements with and loans to banks | 60 | (69) | (9) | (7) | 38 | 31 | (3) | 20 | 17 |
| Other interest earning assets | 84 | (55) | 29 | 19 | 1 | 20 | 1 | (0) | 1 |
| Total | 767 | (588) | 179 | 233 | (62) | 171 | 43 | (8) | 35 |
| Interest expense |  |  |  |  |  |  |  |  |  |
| Deposits of non-bank customers | 180 | (155) | 25 | 46 | 23 | 69 | 9 | 9 | 18 |
| Deposits and balances of banks | 26 | (19) | 7 | 6 | 5 | 11 | 4 | (3) | 1 |
| Other borrowings | 55 | (30) | 25 | 10 | (1) | 9 | 3 | (2) | 1 |
| Total | 261 | (204) | 57 | 62 | 27 | 89 | 16 | 4 | 20 |
| Impact on net interest income | 506 | (384) | 122 | 171 | (89) | 82 | 27 | (12) | 15 |
| Due to change in number of days |  |  | - |  |  | - |  |  | - |
| Net interest income |  |  | 122 |  |  | 82 |  |  | 15 |

NON-INTEREST INCOME

| S\$ million | 2010 | 2009 | +/(-) | 4Q10 | 4Q09 | +/(-) | 3Q10 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% |  |  | \% |  | \% |
| Fees and commissions |  |  |  |  |  |  |  |  |
| Brokerage | 86 | 96 | (10) | 23 | 20 | 14 | 21 | 10 |
| Wealth management | 189 | 65 | 192 | 54 | 18 | 207 | 50 | 8 |
| Fund management | 83 | 70 | 18 | 23 | 20 | 16 | 20 | 12 |
| Credit card | 46 | 45 | 4 | 13 | 14 | (3) | 11 | 12 |
| Loan-related | 208 | 172 | 20 | 49 | 48 | 2 | 56 | (12) |
| Trade-related and remittances | 172 | 124 | 39 | 49 | 36 | 34 | 45 | 9 |
| Guarantees | 21 | 23 | (9) | 5 | 4 | 26 | 5 | 5 |
| Investment banking | 80 | 54 | 48 | 12 | 11 | 8 | 26 | (54) |
| Service charges | 70 | 53 | 32 | 16 | 12 | 32 | 17 | (1) |
| Others | 39 | 28 | 37 | 12 | 9 | 34 | 9 | 30 |
| Sub-total | 994 | 730 | 36 | 256 | 192 | 33 | 260 | (1) |
| Dividends | 63 | 57 | 10 | 6 | 4 | 51 | 9 | (28) |
| Rental income | 77 | 78 | (1) | 18 | 20 | (10) | 20 | (11) |
| Profit from life assurance | 437 | 727 | (40) | 66 | 127 | (48) | 156 | (58) |
| Premium income from general insurance | 149 | 122 | 22 | 40 | 26 | 54 | 35 | 13 |
| Other income |  |  |  |  |  |  |  |  |
| Net trading income | 391 | 344 | 14 | 114 | 78 | 47 | 82 | 40 |
| Net gain from investment securities | 153 | 50 | 204 | 11 | 30 | (62) | 23 | (50) |
| Net gain/(loss) from disposal of subsidiaries and associates | 38 | (0) | NM | 35 | 0 | NM | 0 | NM |
| Net gain from disposal of properties | 22 | 8 | 161 | 1 | 5 | (87) | 21 | (97) |
| Loss from redemption of GLC ${ }^{1 /}$ units | - | (213) | - | - | - | - | - | - |
| Others | 54 | 87 | (37) | 13 | 15 | (17) | 15 | (20) |
| Sub-total | 658 | 276 | 138 | 174 | 128 | 35 | 141 | 23 |
| Total non-interest income | 2,378 | 1,990 | 20 | 560 | 497 | 13 | 621 | (10) |
| Fees and commissions/Total income | 18.7\% | 15.2\% |  | 19.3\% | 16.2\% |  | 18.9\% |  |
| Non-interest income/Total income | 44.7\% | 41.3\% |  | 42.1\% | 42.0\% |  | 45.1\% |  |

Note:

1. "GLC" refers to GreatLink Choice, a series of investment-linked insurance policies.

Non-interest income rose $20 \%$ in 2010 to $\mathbf{S} \$ 2,378$ million, accounting for $45 \%$ of the Group's revenue. The increase was led by higher fees and commissions, net trading income and investment gains, which more than offset a decline in profit from life assurance. Non-interest income in 2009 included non-recurring gains of $\mathbf{S} \$ 201$ million (classified under life assurance profit) and a one-time loss of $\mathbf{S} \$ 213$ million from the redemption of GreatLink Choice ("GLC") insurance policies (classified under other income).

Fees and commissions increased $36 \%$ to $\$ \$ 994$ million. The largest increase came from wealth management income which tripled from S $\$ 65$ million to $\mathrm{S} \$ 189$ million, driven mainly by contributions from Bank of Singapore, as well as stronger bancassurance sales. Fee income from investment banking, trade-related and loan-related activities also registered significant growth. Net trading income rose $14 \%$ to $\mathbf{S} \$ 391$ million, and net gains from disposal of investment securities tripled from $\mathbf{S} \$ 50$ million to $\mathbf{S} \$ 153$ million.

Profit from life assurance was $\mathbf{S} \$ 437$ million for the year, representing a decline of $17 \%$, excluding the non-recurring gains in 2009. The overall investment performance of the Non-Participating Fund was weaker as compared to the previous year's results, which were helped by the strong recovery in credit markets from the lows of the global financial crisis.

Non-interest income for 4Q10 rose by $13 \%$ year-on-year to $\mathrm{S} \$ 560$ million, contributed by growth in fees and commissions and net trading income, and a gain of $S \$ 35$ million ( $\$ \$ 22$ million after non-controlling interests) from the sale of Pacific Insurance Berhad by the Bank's $63.5 \%$-owned subsidiary, PacificMas Berhad. Compared to the previous quarter, noninterest income fell $10 \%$ as insurance results were weaker. Life assurance profit declined $58 \%$ from the previous quarter, and $48 \%$ from a year ago, to $\$ \$ 66$ million, largely the result of rising long-term interest rates which impacted the valuation of the fixed income assets of the Non-Participating Fund.

OPERATING EXPENSES

| S\$ million | 2010 | 2009 | +/(-) | 4Q10 | 4Q09 | +/(-) | 3Q10 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% |  |  | \% |  | \% |
| Staff costs |  |  |  |  |  |  |  |  |
| Salaries and other costs | 1,177 | 910 | 29 | 308 | 242 | 28 | 306 | 1 |
| Share-based expenses | 12 | 9 | 29 | 3 | 4 | (26) | 2 | 96 |
| Contribution to defined contribution plans | 94 | 76 | 25 | 25 | 19 | 29 | 24 | 4 |
|  | 1,283 | 995 | 29 | 336 | 265 | 27 | 332 | 1 |
| Property and equipment |  |  |  |  |  |  |  |  |
| Depreciation | 152 | 135 | 12 | 38 | 36 | 8 | 38 | 1 |
| Maintenance and hire of property, plant \& equipment | 70 | 62 | 14 | 20 | 14 | 42 | 18 | 14 |
| Rental expenses | 59 | 46 | 28 | 15 | 12 | 22 | 15 | - |
| Others | 126 | 106 | 19 | 34 | 25 | 35 | 33 | 1 |
|  | 407 | 349 | 17 | 107 | 87 | 23 | 104 | 3 |
| Other operating expenses | 564 | 452 | 25 | 177 | 114 | 54 | 137 | 28 |
| Total operating expenses | 2,254 | 1,796 | 25 | 620 | 466 | 33 | 573 | 8 |
| Group staff strength |  |  |  |  |  |  |  |  |
| Period end | 21,585 | 19,792 | 9 | 21,585 | 19,792 | 9 | 21,555 | - |
| Average | 21,126 | 19,661 | 7 | 21,662 | 19,750 | 10 | 21,409 | 1 |
| Cost to income ratio | 42.3\% | 37.3\% |  | 46.6\% | 39.4\% |  | 41.7\% |  |

Operating expenses increased $25 \%$ to $\$ \$ 2,254$ million in 2010 , contributed by the consolidation of Bank of Singapore, the stepping up of business expansion following a period of cost restraint during the 20082009 financial crisis, and higher business volume-related costs. Excluding the consolidation of Bank of Singapore, expenses increased by 13\% over the two-year period from 2008 to 2010.

Staff costs rose $29 \%$ to $\mathrm{S} \$ 1,283$ million, reflecting the increases in headcount, base salaries and variable compensation, with the consolidation of Bank of Singapore being the largest contributor. Group headcount rose $9 \%$ during the year, with more than $80 \%$ of the increase coming from the Group's overseas markets, including Indonesia, China, Malaysia, and from the consolidation of Bank of Singapore. Non-staff expenses rose $21 \%$, attributable to higher general insurance claims, communication and IT expenses, depreciation, rentals and professional fees.

Operating expenses of S $\$ 620$ million in 4Q10 include a one-time cost of $\mathrm{S} \$ 31$ million related to the merger of the Bank's Indonesian subsidiaries, Bank OCBC NISP and Bank OCBC Indonesia. Excluding this one-time charge, operating expenses would have increased by $26 \%$ year-on-year and by $3 \%$ over the previous quarter, compared to the reported increase of $33 \%$ and $8 \%$, respectively. The year-on-year increase was driven by the consolidation of Bank of Singapore and higher staff costs, IT expenses and insurance claims. The sequential increase was led by higher variable and incentive compensation, IT costs and professional fees.

The cost-to-income ratio was $42.3 \%$ for 2010, compared with $37.3 \%$ in 2009.

ALLOWANCES FOR LOANS AND OTHER ASSETS

| $\mathbf{S} \$$ million | 2010 | 2009 | $+/(-)$ | $4 Q 10$ | $4 Q 09$ | $+/(-)$ | $3 Q 10$ | $+/(-)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  | $\%$ |  |  | $\%$ |  | $\%$ |  |


| Specific allowances/ (write-back) for loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Singapore | (11) | 63 | (117) | (5) | (5) | - | (9) | 42 |
| Malaysia | 32 | 62 | (48) | 4 | 18 | (75) | 16 | (71) |
| Others | 36 | 116 | (69) | 26 | 48 | (46) | 9 | 178 |
|  | 57 | 241 | (76) | 25 | 61 | (59) | 16 | 53 |
| Portfolio allowances for loans | 98 | 23 | 327 | 34 | 11 | 196 | 29 | 15 |
| Allowances/(write-back) for CDOs | (26) | 86 | (131) | (18) | (1) | NM | (0) | NM |
| Allowances and impairment charges/(write-back) for other assets | 5 | 79 | (93) | 7 | 6 | 40 | (2) | 420 |
| Allowances for loans and impairment of other assets | 134 | 429 | (69) | 48 | 77 | (37) | 43 | 9 |

Allowances for loans and other assets declined significantly by $69 \%$ from $\mathbf{S} \$ 429$ million in 2009 to $\mathbf{S} \$ 134$ million in 2010. Specific allowances for loans, net of recoveries and write-backs, fell from $\mathbf{S} \$ 241$ million to $\mathrm{S} \$ 57$ million, with declines across major geographies. There were net allowance write-backs of $\mathrm{S} \$ 26$ million for CDOs (collateralised debt obligations) as compared to allowances of $\mathbf{S} \$ 86$ million in 2009. Allowances for other non-loan assets also fell from $\mathbf{S} \$ 79$ million to $\mathbf{S} \$ 5$ million.

Higher portfolio allowances of $\mathrm{S} \$ 98$ million were set aside for strong loan growth during the year, compared to $\mathrm{S} \$ 23$ million in 2009.

For 4 Q10, net allowances amounted to $\$ \$ 48$ million, down from $\mathrm{S} \$ 77$ million in 4 Q 09 and slightly above the $S \$ 43$ million in the previous quarter. The year-on-year decline was due to lower specific allowances for loans and a net write-back of allowances for CDOs, partly offset by higher portfolio allowances of S\$34 million.

## LOANS AND ADVANCES

| S\$ million | 31 Dec 2010 | 31 Dec 2009 | 30 Sep 2010 |
| :---: | :---: | :---: | :---: |
| Loans to customers | 102,172 | 80,439 | 98,052 |
| Bills receivable | 4,277 | 1,902 | 3,783 |
| Gross loans to customers | 106,449 | 82,341 | 101,835 |
| Allowances |  |  |  |
| Specific allowances | (328) | (454) | (391) |
| Portfolio allowances | $(1,094)$ | (999) | $(1,068)$ |
|  | 105,027 | 80,888 | 100,376 |
| Less: assets pledged | (38) | (12) | (38) |
| Loans net of allowances | 104,989 | 80,876 | 100,338 |
| By Maturity |  |  |  |
| Within 1 year | 39,053 | 28,147 | 37,556 |
| 1 to 3 years | 17,515 | 17,751 | 20,860 |
| Over 3 years | 49,881 | 36,443 | 43,419 |
|  | 106,449 | 82,341 | 101,835 |
| By Industry |  |  |  |
| Agriculture, mining and quarrying | 2,909 | 1,621 | 2,603 |
| Manufacturing | 7,057 | 5,828 | 6,752 |
| Building and construction | 18,532 | 15,643 | 17,373 |
| Housing loans | 27,076 | 21,460 | 25,903 |
| General commerce | 11,793 | 7,750 | 10,980 |
| Transport, storage and communication | 6,447 | 5,791 | 6,135 |
| Financial institutions, investment and holding companies | 12,878 | 10,032 | 12,771 |
| Professionals and individuals | 13,573 | 7,968 | 12,926 |
| Others | 6,184 | 6,248 | 6,392 |
|  | 106,449 | 82,341 | 101,835 |
| By Currency |  |  |  |
| Singapore Dollar | 54,850 | 46,022 | 52,330 |
| United States Dollar | 18,937 | 11,081 | 17,588 |
| Malaysian Ringgit | 14,885 | 13,239 | 14,468 |
| Indonesian Rupiah | 3,551 | 2,889 | 3,360 |
| Others | 14,226 | 9,110 | 14,089 |
|  | 106,449 | 82,341 | 101,835 |
| By Geography ${ }^{1 /}$ |  |  |  |
| Singapore | 59,967 | 48,457 | 57,367 |
| Malaysia | 17,080 | 15,322 | 16,842 |
| Other ASEAN | 6,884 | 4,986 | 6,216 |
| Greater China | 11,079 | 7,066 | 10,833 |
| Other Asia Pacific | 5,311 | 3,926 | 5,029 |
| Rest of the World | 6,128 | 2,584 | 5,548 |
|  | 106,449 | 82,341 | 101,835 |

Note:

1. Loans by geography are based on where the credit risks reside, regardless of where the transactions are booked.

Gross loans grew 29\% from a year ago, and 5\% from the previous quarter, to $\mathrm{S} \$ 106$ billion as at 31 December 2010. The growth was partly due to the consolidation of Bank of Singapore, which contributed about $5 \%$ of gross loans, classified mainly under loans to professionals and individuals. Excluding Bank of Singapore, loans grew $23 \%$ year-on-year, with diversified contributions from different industries and geographies. The biggest contributions came from loans to the housing, general commerce, building and construction sectors, which grew by $26 \%, 52 \%$ and $18 \%$, respectively.

NON-PERFORMING ASSETS

| S\$ million | $\begin{aligned} & \text { Total } \\ & \text { NPAs }{ }^{1 /} \end{aligned}$ | Substandard | Doubtful | Loss | Secured <br> NPAs/ <br> Total <br> NPAs | NPLs ${ }^{2 /}$ | NPL Ratio ${ }^{2 /}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | \% |  | \% |
| Singapore |  |  |  |  |  |  |  |
| 31 Dec 2010 | 399 | 272 | 54 | 73 | 57.8 | 318 | 0.5 |
| 30 Sep 2010 | 370 | 229 | 61 | 80 | 77.5 | 368 | 0.6 |
| 31 Dec 2009 | 417 | 163 | 164 | 90 | 65.2 | 416 | 0.9 |
| Malaysia |  |  |  |  |  |  |  |
| 31 Dec 2010 | 605 | 419 | 114 | 72 | 53.3 | 478 | 2.8 |
| 30 Sep 2010 | 541 | 338 | 150 | 53 | 61.3 | 494 | 2.9 |
| 31 Dec 2009 | 635 | 427 | 155 | 53 | 61.1 | 582 | 3.8 |
| Other ASEAN |  |  |  |  |  |  |  |
| 31 Dec 2010 | 114 | 41 | 10 | 63 | 59.5 | 115 | 1.7 |
| 30 Sep 2010 | 146 | 43 | 17 | 86 | 56.9 | 146 | 2.4 |
| 31 Dec 2009 | 213 | 95 | 23 | 95 | 59.9 | 212 | 4.3 |
| Greater China |  |  |  |  |  |  |  |
| 31 Dec 2010 | 24 | 10 | 14 | - | 29.1 | 24 | 0.2 |
| 30 Sep 2010 | 54 | 11 | 43 | - | 15.3 | 54 | 0.5 |
| 31 Dec 2009 | 69 | 13 | 56 | - | 19.9 | 67 | 0.9 |
| Other Asia Pacific |  |  |  |  |  |  |  |
| 31 Dec 2010 | - | - | - | - | - | - | - |
| 30 Sep 2010 | 18 | 18 | 0 | - | 47.1 | 18 | 0.4 |
| 31 Dec 2009 | 47 | 40 | 7 | - | 51.8 | 47 | 1.2 |
| Rest of the World |  |  |  |  |  |  |  |
| 31 Dec 2010 | 66 | 37 | 25 | 4 | 78.1 | 60 | 1.0 |
| 30 Sep 2010 | 41 | 15 | 21 | 5 | 77.5 | 35 | 0.6 |
| 31 Dec 2009 | 67 | 18 | 46 | 3 | 40.3 | 60 | 2.3 |
| Group |  |  |  |  |  |  |  |
| 31 Dec 2010 | 1,208 | 779 | 217 | 212 | 56.2 | 995 | 0.9 |
| 30 Sep 2010 | 1,170 | 654 | 292 | 224 | 64.1 | 1,115 | 1.1 |
| 31 Dec 2009 | 1,448 | 756 | 451 | 241 | 58.9 | 1,384 | 1.7 |

## Notes:

1. Comprise non-bank loans, debt securities and contingent liabilities.
2. Exclude debt securities and contingent liabilities.

## NON-PERFORMING ASSETS (continued)

Non-performing loans ("NPLs") fell $28 \%$ to $\mathrm{S} \$ 995$ million as at 31 December 2010, compared to $\mathbf{S} \$ 1,384$ million in the year ago period. By geography, the decline was mainly from Malaysia, Singapore and Indonesia. By industry, the decrease was mainly from the building and construction, manufacturing and general commerce sectors.

The Group's NPL ratio continued to improve to $0.9 \%$, from $1.1 \%$ in the previous quarter and $1.7 \%$ a year ago. The Singapore NPL ratio improved from $0.9 \%$ to $0.5 \%$, while the Malaysia NPL ratio improved from $3.8 \%$ to $2.8 \%$.

Including classified debt securities/CDOs and contingent liabilities, the Group's total non-performing assets ("NPAs") declined $17 \%$ during the year to $\mathbf{S} \$ 1,208$ million. Of the total NPAs, $64 \%$ were in the substandard category and $56 \%$ were secured by collateral. Compared with the previous quarter, NPAs rose $3 \%$ as the decrease in NPLs was more than offset by an increase in classified contingent liabilities. The contingent liabilities were guarantees and standby letters of credit related to a small number of customer accounts which were downgraded during the quarter from special mention to substandard.

|  | 31 Dec 2010 |  | 31 Dec 2009 |  | 30 Sep 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$ million | \% of loans | S\$ million | \% of loans | S\$ million | \% of loans |
| NPLs by Industry |  |  |  |  |  |  |
| Loans and advances |  |  |  |  |  |  |
| Agriculture, mining and quarrying | 7 | 0.2 | 14 | 0.8 | 9 | 0.3 |
| Manufacturing | 299 | 4.2 | 402 | 6.9 | 353 | 5.2 |
| Building and construction | 97 | 0.5 | 203 | 1.3 | 134 | 0.8 |
| Housing loans | 190 | 0.7 | 224 | 1.0 | 203 | 0.8 |
| General commerce | 127 | 1.1 | 218 | 2.8 | 133 | 1.2 |
| Transport, storage and communication | 77 | 1.2 | 109 | 1.9 | 98 | 1.6 |
| Financial institutions, investment and holding companies | 7 | 0.1 | 37 | 0.4 | 8 | 0.1 |
| Professionals and individuals | 139 | 1.0 | 140 | 1.8 | 143 | 1.1 |
| Others | 52 | 0.8 | 37 | 0.6 | 34 | 0.5 |
| Total NPLs | 995 | 0.9 | 1,384 | 1.7 | 1,115 | 1.1 |
| Classified debt securities | 13 |  | 31 |  | 13 |  |
| Classified contingent liabilities | 200 |  | 33 |  | 42 |  |
| Total NPAs | 1,208 |  | 1,448 |  | 1,170 |  |


|  | 31 Dec 2010 |  | 31 Dec 2009 |  | 30 Sep 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$ million | \% | S\$ million | \% | S\$ million | \% |
| NPAs by Period Overdue |  |  |  |  |  |  |
| Over 180 days | 511 | 42 | 639 | 44 | 569 | 49 |
| Over 90 to 180 days | 98 | 8 | 188 | 13 | 103 | 9 |
| 30 to 90 days | 166 | 14 | 208 | 14 | 104 | 9 |
| Less than 30 days | 20 | 2 | 74 | 5 | 36 | 3 |
| Not overdue | 413 | 34 | 339 | 24 | 358 | 30 |
|  | 1,208 | 100 | 1,448 | 100 | 1,170 | 100 |


|  | 31 Dec 2010 |  | 31 Dec 2009 |  | 30 Sep 2010 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| S\$ million | Loan |  | Allowance | Loan | Allowance | Loan |
| Allowance |  |  |  |  |  |  |
| Restructured Loans |  |  |  |  |  |  |
| Substandard | $\mathbf{1 7 0}$ | $\mathbf{5}$ | 45 | 2 | 182 |  |
| Doubtful | $\mathbf{2 2}$ | $\mathbf{1 5}$ | 30 | 29 | 26 | 7 |
| Loss | $\mathbf{1 3}$ | $\mathbf{1 1}$ | 15 | 4 | 9 | 23 |
|  | $\mathbf{2 0 5}$ | $\mathbf{3 1}$ | 90 | 35 | 217 | 37 |

CUMULATIVE ALLOWANCES FOR ASSETS

| S\$ million | Total cumulative allowances | Specific allowances | Portfolio allowances | Specific allowances as $\%$ of total NPAs | Cumulative allowances as \% of total NPAs |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | \% | \% |
| Singapore |  |  |  |  |  |
| 31 Dec 2010 | 573 | 43 | 530 | 10.8 | 143.7 |
| 30 Sep 2010 | 572 | 54 | 518 | 14.5 | 154.6 |
| 31 Dec 2009 | 588 | 76 | 512 | 18.2 | 140.9 |
| Malaysia |  |  |  |  |  |
| 31 Dec 2010 | 453 | 202 | 251 | 33.5 | 75.0 |
| 30 Sep 2010 | 469 | 217 | 252 | 40.2 | 86.8 |
| 31 Dec 2009 | 463 | 233 | 230 | 36.6 | 72.8 |
| Other ASEAN |  |  |  |  |  |
| 31 Dec 2010 | 134 | 61 | 73 | 53.0 | 117.3 |
| 30 Sep 2010 | 144 | 75 | 69 | 51.5 | 98.3 |
| 31 Dec 2009 | 177 | 111 | 66 | 52.3 | 83.4 |
| Greater China |  |  |  |  |  |
| 31 Dec 2010 | 147 | 19 | 128 | 79.6 | 608.9 |
| 30 Sep 2010 | 166 | 46 | 120 | 84.7 | 308.5 |
| 31 Dec 2009 | 149 | 55 | 94 | 79.7 | 217.1 |
| Other Asia Pacific |  |  |  |  |  |
| 31 Dec 2010 | 63 | - | 63 | - | - |
| 30 Sep 2010 | 61 | - | 61 | - | 337.1 |
| 31 Dec 2009 | 54 | 3 | 51 | 7.0 | 115.7 |
| Rest of the World |  |  |  |  |  |
| 31 Dec 2010 | 65 | 16 | 49 | 23.4 | 96.8 |
| 30 Sep 2010 | 60 | 12 | 48 | 29.5 | 143.2 |
| 31 Dec 2009 | 52 | 6 | 46 | 9.4 | 76.9 |
| Group |  |  |  |  |  |
| 31 Dec 2010 | 1,435 | 341 | 1,094 | 28.2 | 118.8 |
| 30 Sep 2010 | 1,472 | 404 | 1,068 | 34.5 | 125.8 |
| 31 Dec 2009 | 1,483 | 484 | 999 | 33.4 | 102.4 |

As at 31 December 2010, the Group's total cumulative allowances for assets were $\mathbf{S} \$ 1,435$ million, comprising $\mathbf{S} \$ 341$ million in specific allowances and $\mathbf{S} \$ 1,094$ million in portfolio allowances. Total cumulative allowances were $119 \%$ of total NPAs and $271 \%$ of unsecured NPAs, higher compared to the respective ratios of $102 \%$ and $249 \%$ at the end of 2009.

## DEPOSITS

| S\$ million | 31 Dec 2010 | 31 Dec 2009 | 30 Sep 2010 |
| :---: | :---: | :---: | :---: |
| Deposits of non-bank customers | 123,300 | 100,633 | 115,997 |
| Deposits and balances of banks | 16,508 | 10,958 | 16,858 |
|  | 139,808 | 111,591 | 132,855 |
| Loans to deposits ratio (net non-bank loans/non-bank deposits) | 85.1\% | 80.4\% | 86.5\% |
| S\$ million | 31 Dec 2010 | 31 Dec 2009 | 30 Sep 2010 |
| Total Deposits By Maturity |  |  |  |
| Within 1 year | 137,926 | 109,486 | 130,685 |
| 1 to 3 years | 1,277 | 1,742 | 1,716 |
| Over 3 years | 605 | 363 | 454 |
|  | 139,808 | 111,591 | 132,855 |
| Non-Bank Deposits By Product |  |  |  |
| Fixed deposits | 58,602 | 53,621 | 56,946 |
| Savings deposits | 25,620 | 21,753 | 24,651 |
| Current account | 31,737 | 20,762 | 28,460 |
| Others | 7,341 | 4,497 | 5,940 |
|  | 123,300 | 100,633 | 115,997 |
| Non-Bank Deposits By Currency |  |  |  |
| Singapore Dollar | 66,934 | 58,458 | 61,637 |
| United States Dollar | 16,918 | 11,144 | 17,433 |
| Malaysian Ringgit | 17,097 | 16,286 | 16,278 |
| Indonesian Rupiah | 4,423 | 3,735 | 4,023 |
| Others | 17,928 | 11,010 | 16,626 |
|  | 123,300 | 100,633 | 115,997 |

Non-bank customer deposits rose $23 \%$ year-on-year and 6\% from the previous quarter to $\mathrm{S} \$ 123$ billion, with Bank of Singapore's deposits accounting for about $6 \%$ of total customer deposits as at 31 December 2010. Current account and savings deposits grew by $53 \%$ and $18 \%$ respectively, while fixed deposits grew at a slower rate of $9 \%$.

The Group's loans-to-deposits ratio was $85.1 \%$, compared to $86.5 \%$ in the previous quarter and $80.4 \%$ a year ago.

## DEBTS ISSUED

| S\$ million | 31 Dec 2010 | 31 Dec 2009 | 30 Sep 2010 |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
|  |  |  |  |
| Subordinated debts (unsecured) | $\mathbf{6 , 3 3 9}$ | 5,769 | 5,702 |
| Commercial papers (unsecured) | $\mathbf{4 6 1}$ | 1,061 | 1,025 |
| Structured notes (unsecured) | $\mathbf{5 4}$ | 33 | 40 |
| Total | $\mathbf{6 , 8 5 4}$ | 6,863 | 6,767 |
|  |  |  |  |
| Debts Issued By Maturity |  |  |  |
| Within one year | $\mathbf{3 , 1 0 5}$ | 1,082 | 3,761 |
| Over one year | $\mathbf{3 , 7 4 9}$ | 5,781 | 3,006 |
| Total | $\mathbf{6 , 8 5 4}$ | 6,863 | 6,767 |

## CAPITAL ADEQUACY RATIOS

| S\$ million | 31 Dec 2010 | 31 Dec 2009 | 30 Sep 2010 |
| :---: | :---: | :---: | :---: |
| Tier 1 Capital |  |  |  |
| Ordinary and preference shares | 8,211 | 7,376 | 7,817 |
| Disclosed reserves/others | 14,057 | 12,893 | 13,634 |
| Goodwill/others | $(5,120)$ | $(4,307)$ | $(5,232)$ |
| Eligible Tier 1 Capital | 17,148 | 15,962 | 16,219 |
| Tier 2 Capital |  |  |  |
| Subordinated term notes | 3,467 | 3,163 | 2,661 |
| Others | $(2,107)$ | $(2,633)$ | $(2,264)$ |
| Total Eligible Capital | 18,508 | 16,492 | 16,616 |
| Risk Weighted Assets | 105,062 | 100,013 | 106,666 |
| Tier 1 capital adequacy ratio | 16.3\% | 15.9\% | 15.2\% |
| Total capital adequacy ratio | 17.6\% | 16.4\% | 15.5\% |

As at 31 December 2010, the Group's Tier 1 ratio and total capital adequacy ratio ("CAR") were $16.3 \%$ and $17.6 \%$ respectively. These were well above the regulatory minimums of $6 \%$ and $10 \%$ respectively.

The capital ratios improved from their end-2009 levels of $15.9 \%$ Tier 1 and $16.4 \%$ total CAR, contributed by the following factors: retained earnings for the year; the issue of approximately 95.9 million new shares to shareholders who participated in the Scrip Dividend Scheme for the FY09 final dividend and FY10 interim dividend; and the issue of approximately S\$1 billion in Lower Tier 2 capital by the Bank and its Malaysian and Indonesian subsidiaries. These additions to capital were partly offset by the deduction of goodwill relating to the acquisition of ING Asia Private Bank (Bank of Singapore), the final year amortisation of the 2011 Upper Tier 2 subordinated bonds (issued in 2001), and growth in risk weighted assets during the year.

The Group's core Tier 1 ratio, which excludes perpetual and innovative preference shares, was $12.5 \%$ as at 31 December 2010, higher than the $11.5 \%$ in September 2010 and 12.0\% in December 2009.

## UNREALISED VALUATION SURPLUS

| S\$ million | 31 Dec 2010 | 31 Dec 2009 | 30 Sep 2010 |
| :--- | ---: | ---: | ---: |
| Properties $^{1 /}$ | $\mathbf{2 , 5 4 9}$ | 2,278 | 2,322 |
| Equity securities $^{2 /}$ | $\mathbf{2 , 2 1 6}$ | 1,110 | 2,513 |
| Total | $\mathbf{4 , 7 6 5}$ | 3,388 | $\mathbf{4 , 8 3 5}$ |

Notes:

1. Includes properties classified as investment properties and assets held for sale. Property values are determined mainly based on external valuations at year-end, with internal reviews performed for other quarters.
2. Comprises mainly investments in quoted associates and subsidiaries, which are valued based on their market prices at the end of each quarter.
3. The carrying values of subsidiaries and associates on the balance sheet are measured at cost plus post-acquisition reserves; while those of properties are measured at cost less accumulated depreciation, and impairment, if any.

The Group's unrealised valuation surplus represents the difference between the carrying values ${ }^{3 /}$ of its properties and investments in quoted subsidiaries and associates as compared to the property values and market prices of the quoted investments at the respective periods.

The valuation surplus as at 31 December 2010 was $\mathrm{S} \$ 4.77$ billion, up by $41 \%$ from $\mathrm{S} \$ 3.39$ billion at 31 December 2009. The increase was due to the surplus for equity securities, mainly from the Group's stake in Bank OCBC NISP and Great Eastern Holdings ("GEH").

## PERFORMANCE BY BUSINESS SEGMENT

OCBC Group's businesses are presented in the following customer and product segments: Global Consumer Financial Services, Global Corporate Banking, Global Treasury and Insurance.

Operating Profit by Business Segment

| S\$ million | 2010 | 2009 | +/(-) | 4Q10 | 4Q09 | +/(-) | 3Q10 | +/(-) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% |  |  | \% |  | \% |
| Global Consumer |  |  |  |  |  |  |  |  |
| Financial Services | 543 | 572 | (5) | 141 | 138 | 2 | 135 | 5 |
| Global Corporate Banking | 1,200 | 830 | 45 | 297 | 216 | 37 | 326 | (9) |
| Global Treasury | 570 | 600 | (5) | 133 | 101 | 32 | 143 | (7) |
| Insurance | 564 | 579 | (3) | 104 | 163 | (36) | 186 | (44) |
| Others | 455 | 327 | 39 | 71 | 111 | (36) | 87 | (18) |
| Operating profit after allowances and amortisation for total business segments | 3,332 | 2,908 | 15 | 746 | 729 | 2 | 877 | (15) |
| Add/(Less): <br> - Joint income elimination ${ }^{1 /}$ <br> - Items not attributed to business segments | (356) <br> (94) | $\begin{array}{r} (305) \\ (60) \end{array}$ | 17 58 | (86) <br> (15) | $\begin{aligned} & \text { (81) } \\ & \text { (19) } \end{aligned}$ | 6 $(23)$ | $(107)$ $(27)$ | $\begin{aligned} & (20) \\ & (44) \end{aligned}$ |
| Operating profit after allowances and amortisation | 2,882 | 2,543 | 13 | 645 | 629 | 3 | 743 | (13) |

Note:

1. These are joint income allocated to business segments to reward cross-selling activities.

## Global Consumer Financial Services

Global Consumer Financial Services provides a full range of products and services to individuals, including deposit products (checking accounts, savings and fixed deposits), consumer loans (housing loans and other personal loans), credit cards and wealth management products (unit trusts, bancassurance products and structured deposits).

Operating profit after allowances of the consumer segment declined by $5 \%$ to $\mathrm{S} \$ 543$ million in 2010, mainly as a result of higher expenses. Revenue growth was led by healthy fee and commission income, which more than offset a decline in net interest income due to lower loan and deposit spreads. Operating profit in 4Q10 increased by $2 \%$ from a year ago to S $\$ 141$ million, contributed by a decline in allowances.

## Global Corporate Banking

Global Corporate Banking serves business customers ranging from large corporates and the public sector to small and medium enterprises. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, deposit accounts and feebased services such as cash management and custodian services.

## PERFORMANCE BY BUSINESS SEGMENT (continued)

Global Corporate Banking's operating profit after allowances grew $45 \%$ to $\mathrm{S} \$ 1,200$ million in 2010, driven by higher net interest income, fee and commission income, and lower net allowances. The growth in net interest income was contributed by higher loan volumes in key markets, and generally wider loan spreads. For 4Q10, operating profit after allowances increased $37 \%$ year-on-year to $\mathrm{S} \$ 297$ million, contributed by higher net interest income and fee income, and a decline in net allowances.

## Global Treasury

Global Treasury engages in foreign exchange activities, money market operations, fixed income and derivatives trading, and also offers structured treasury products and financial solutions to meet customers' investment and hedging needs.

Global Treasury's operating profit in 2010 declined by $5 \%$ to $\$ \$ 570$ million, largely because of increase in expenses. Operating profit in 4Q10 increased by $32 \%$ year-on-year to $\mathrm{S} \$ 133$ million, largely driven by an increase in net interest income from gapping activities, partly offset by higher expenses.

## Insurance

The Group's insurance business, including its fund management activities, is undertaken by $87.1 \%$-owned subsidiary GEH, which provides both life and general insurance products to its customers mainly in Singapore and Malaysia.

2010 operating profit from GEH was $\mathrm{S} \$ 564$ million, $3 \%$ lower compared to 2009, as the 2010 performance was impacted by volatile interest rate movements, while the previous year's results were underpinned by the strong recovery in credit markets after the global financial crisis. Operating profit in 4Q10 was S\$104 million, a decline of $36 \%$ year-on-year, as rising long-term interest rates during the quarter impacted the valuation of fixed income assets of the Non-Participating Fund.

After tax and non-controlling interests, GEH's contribution to the Group's core net profit was $\mathrm{S} \$ 405$ million in 2010 and S\$64 million in 4Q10, as compared with S\$412 million in 2009 and S\$119 million in 4Q09.

## Others

The "Others" segment comprises Bank OCBC NISP, PacificMas Berhad, Bank of Singapore, corporate finance, capital markets, property holding, stock brokerage and investment holding. Full year operating profit after allowances for this segment increased by $39 \%$ to $\mathrm{S} \$ 455$ million. The prior year period was impacted by allowances for the CDO portfolio and losses from the disposal of corporate bonds, which were not repeated in 2010. In addition, contribution from private banking and investment banking activities were higher in 2010.

PERFORMANCE BY BUSINESS SEGMENT (continued)

| S\$ million | Global Consumer Financial Services | Global Corporate Banking | Global Treasury | Insurance | Others | Total Business Segments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\underline{2010}$ |  |  |  |  |  |  |
| - External customers | 1,151 | 1,755 | 807 | 774 | 1,230 | 5,717 |
| - Intersegment income | - | - | - | - | 84 | 84 |
| Total income | 1,151 | 1,755 | 807 | 774 | 1,314 | 5,801 |
| Operating profit before allowances and amortisation | 567 | 1,216 | 567 | 615 | 556 | 3,521 |
| Amortisation of intangible assets | - | - | - | (47) | (8) | (55) |
| Write-back/(allowances and impairment) for loans and other assets | (24) | (16) | 3 | (4) | (93) | (134) |
| Operating profit after allowances and amortisation | 543 | 1,200 | 570 | 564 | 455 | 3,332 |
| Other information: |  |  |  |  |  |  |
| Capital expenditure | 10 | 7 | 0 | 38 | 128 | 183 |
| Depreciation | 17 | 10 | 1 | 2 | 122 | 152 |
| $\underline{2009}$ |  |  |  |  |  |  |
| - External customers | 1,142 | 1,477 | 816 | 758 | 928 | 5,121 |
| - Intersegment income | - | - | - | - | 84 | 84 |
| Total income | 1,142 | 1,477 | 816 | 758 | 1,012 | 5,205 |
| Operating profit before |  |  |  |  |  |  |
| allowances and amortisation | 629 | 1,010 | 611 | 642 | 492 | 3,384 |
| Amortisation of intangible assets | - | - | - | (47) | - | (47) |
| Allowances and impairment for loans and other assets | (57) | (180) | (11) | (16) | (165) | (429) |
| Operating profit after allowances and amortisation | 572 | 830 | 600 | 579 | 327 | 2,908 |
| Other information: |  |  |  |  |  |  |
| Capital expenditure | 24 | 8 | 1 | 24 | 143 | 200 |
| Depreciation | 16 | 9 | 1 | 2 | 107 | 135 |

PERFORMANCE BY BUSINESS SEGMENT (continued)

| S\$ million | Global Consumer Financial Services | Global Corporate Banking | Global <br> Treasury | Insurance | Others | Total Business Segments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4Q10 |  |  |  |  |  |  |
| - External customers | 296 | 456 | 195 | 160 | 309 | 1,416 |
| - Intersegment income | - | - | - | - | 21 | 21 |
| Total income | 296 | 456 | 195 | 160 | 330 | 1,437 |
| Operating profit before allowances and amortisation | 145 | 315 | 131 | 116 | 103 | 810 |
| Amortisation of intangible assets | - | - | - | (12) | (4) | (16) |
| Write-back/(allowances and impairment) for loans and other assets | (4) | (18) | 2 | 0 | (28) | (48) |
| Operating profit after allowances and amortisation | 141 | 297 | 133 | 104 | 71 | 746 |
| Other information: |  |  |  |  |  |  |
| Capital expenditure | 1 | 2 | 0 | 19 | 27 | 49 |
| Depreciation | 7 | 5 | 1 | 1 | 24 | 38 |
| 4Q09 |  |  |  |  |  |  |
| - External customers | 288 | 391 | 151 | 190 | 246 | 1,266 |
| - Intersegment income | - | - | - | - | 21 | 21 |
| Total income | 288 | 391 | 151 | 190 | 267 | 1,287 |
| Operating profit before |  |  |  |  |  |  |
| allowances and amortisation | 148 | 265 | 101 | 184 | 120 | 818 |
| Amortisation of intangible assets | - | - | - | (12) | - | (12) |
| Allowances and impairment for loans and other assets | (10) | (49) | - | (9) | (9) | (77) |
| Operating profit after |  |  |  |  |  |  |
| allowances and amortisation | 138 | 216 | 101 | 163 | 111 | 729 |
| Other information: |  |  |  |  |  |  |
| Capital expenditure | 6 | 3 | 0 | 12 | 27 | 48 |
| Depreciation | 4 | 3 | 0 | 1 | 28 | 36 |
| 3 Q 10 |  |  |  |  |  |  |
| - External customers | 292 | 465 | 205 | 234 | 298 | 1,494 |
| - Intersegment income | - | - | - | - | 21 | 21 |
| Total income | 292 | 465 | 205 | 234 | 319 | 1,515 |
| Operating profit before |  |  |  |  |  |  |
| allowances and amortisation | 139 | 326 | 142 | 198 | 131 | 936 |
| Amortisation of intangible assets | - | - | - | (12) | (4) | (16) |
| Write-back/(allowances and impairment) for loans and other assets | (4) | 0 | 1 | 0 | (40) | (43) |
| Operating profit after allowances and amortisation | 135 | 326 | 143 | 186 | 87 | 877 |
| Other information: |  |  |  |  |  |  |
| Capital expenditure | 2 | 1 | 0 | 8 | 43 | 54 |
| Depreciation | 3 | 1 | 0 | 0 | 34 | 38 |

PERFORMANCE BY BUSINESS SEGMENT (continued)

| S\$ million | Global Consumer Financial Services | Global Corporate Banking | Global <br> Treasury | Insurance | Others | Group |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 31 December 2010 |  |  |  |  |  |  |
| Segment assets | 34,071 | 71,653 | 45,505 | 54,467 | 34,773 | 240,469 |
| Unallocated assets |  |  |  |  |  | $101$ |
| Total assets |  |  |  |  |  | 229,283 |
| Segment liabilities | 46,038 | 57,913 | 35,986 | 47,961 | 27,156 | 215,054 |
| Unallocated liabilities |  |  |  |  |  | 1,871 |
| Elimination |  |  |  |  |  | $(11,287)$ |
| Total liabilities |  |  |  |  |  | 205,638 |
| Other information: |  |  |  |  |  |  |
| Gross non-bank loans | 32,871 | 61,343 | 1,567 | 174 | 10,494 | 106,449 |
| NPAs | 232 | 839 | - | 7 | 130 | 1,208 |
| At 31 December 2009 |  |  |  |  |  |  |
| Segment assets | 27,900 | 56,542 | 46,761 | 49,634 | 21,750 | 202,587 |
| Unallocated assets |  |  |  |  |  | 98 |
| Elimination |  |  |  |  |  | $(8,385)$ |
| Total assets |  |  |  |  |  | 194,300 |
| Segment liabilities | 44,333 | 48,652 | 23,405 | 43,824 | 19,140 | 179,354 |
| Unallocated liabilities |  |  |  |  |  | 1,552 |
| Elimination |  |  |  |  |  | $(8,385)$ |
| Total liabilities |  |  |  |  |  | 172,521 |
| Other information: |  |  |  |  |  |  |
| Gross non-bank loans | 26,702 | 49,878 | 1,046 | 289 | 4,426 | 82,341 |
| NPAs | 280 | 1,018 | - | 7 | 143 | 1,448 |
| At 30 September 2010 |  |  |  |  |  |  |
| Segment assets | 32,543 | 67,381 | 46,830 | 54,190 | 33,736 | 234,680 |
| Unallocated assets |  |  |  |  |  | 89 |
| Elimination |  |  |  |  |  | $(11,253)$ |
| Total assets |  |  |  |  |  | 223,516 |
| Segment liabilities | 46,444 | 51,617 | 37,404 | 47,808 | 26,735 | 210,008 |
| Unallocated liabilities |  |  |  |  |  | 1,799 |
| Elimination |  |  |  |  |  | $(11,253)$ |
| Total liabilities |  |  |  |  |  | 200,554 |
| Other information: |  |  |  |  |  |  |
| Gross non-bank loans | 31,357 | 59,094 | 1,364 | 261 | 9,759 | 101,835 |
| NPAs | 249 | 756 | - | 7 | 158 | 1,170 |

PERFORMANCE BY GEOGRAPHICAL SEGMENT

|  | 2010 |  | 2009 |  | 4Q10 |  | 4Q09 |  | 3Q10 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | S\$ million | \% | S\$ million | \% | S\$ million | \% | S\$ million | \% | S\$ million | \% |
| Total income |  |  |  |  |  |  |  |  |  |  |
| Singapore | 3,350 | 63 | 2,912 | 60 | 810 | 61 | 778 | 66 | 866 | 63 |
| Malaysia | 1,233 | 23 | 1,239 | 26 | 325 | 24 | 246 | 21 | 310 | 23 |
| Other ASEAN | 389 | 7 | 370 | 8 | 96 | 7 | 91 | 7 | 102 | 7 |
| Other Asia Pacific | 311 | 6 | 242 | 5 | 87 | 7 | 59 | 5 | 87 | 6 |
| Rest of the World | 42 | 1 | 52 | 1 | 11 | 1 | 10 | 1 | 10 | 1 |
|  | 5,325 | 100 | 4,815 | 100 | 1,329 | 100 | 1,184 | 100 | 1,375 | 100 |
| Profit before income tax |  |  |  |  |  |  |  |  |  |  |
| Singapore | 1,958 | 68 | 1,594 | 63 | 472 | 73 | 488 | 78 | 494 | 67 |
| Malaysia | 768 | 27 | 800 | 31 | 200 | 31 | 132 | 21 | 187 | 25 |
| Other ASEAN | 60 | 2 | 125 | 5 | (6) | (1) | 23 | 4 | 17 | 2 |
| Other Asia Pacific | 87 | 3 | 41 | 2 | (20) | (3) | 22 | 3 | 43 | 6 |
| Rest of the World | 7 | - | (17) | (1) | (2) | - | (38) | (6) | 2 | - |
|  | 2,880 | 100 | 2,543 | 100 | 644 | 100 | 627 | 100 | 743 | 100 |


|  | 31 Dec 2010 |  | 31 Dec 2009 |  |  | 30 Sep 2010 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | S\$ million | \% | S\$ million | \% | S\$ million | \% |  |
| Total assets |  |  |  |  |  |  |  |
| Singapore | $\mathbf{1 4 5 , 8 6 4}$ | $\mathbf{6 4}$ | 125,001 | 64 | 142,471 | 64 |  |
| Malaysia | $\mathbf{4 7 , 6 7 3}$ | $\mathbf{2 1}$ | 43,070 | 22 | 46,885 | 21 |  |
| Other ASEAN | $\mathbf{8 , 5 5 0}$ | $\mathbf{4}$ | 6,922 | 4 | 7,536 | 3 |  |
| Other Asia Pacific | $\mathbf{2 4 , 2 5 0}$ | $\mathbf{1 0}$ | 15,754 | 8 | 23,305 | 10 |  |
| Rest of the World | $\mathbf{2 , 9 4 6}$ | $\mathbf{1}$ | 3,553 | 2 | 3,319 | 2 |  |

The geographical segment analysis is based on the location where assets or transactions are booked. For 2010, Singapore accounted for $63 \%$ of total income and $68 \%$ of pre-tax profit, while Malaysia accounted for $23 \%$ of total income and $27 \%$ of pre-tax profit.

Pre-tax profit for Singapore increased by $23 \%$ to $\mathrm{S} \$ 1,958$ million in 2010 , contributed mainly by higher fee and commission income and gains from the sale of investment securities, which offset lower life assurance profit. In addition, the 2009 pre-tax profit for Singapore had included the GLC redemption loss of $\mathrm{S} \$ 213$ million. Malaysia's pre-tax profit in 2010 fell by $4 \%$ to $\mathrm{S} \$ 768$ million. Excluding the prior year's non-recurring insurance gains which were classified mainly under Malaysia, the pre-tax profit for Malaysia would be $28 \%$ higher in 2010, driven by higher foreign exchange and net interest income.

## HALF-YEARLY INCOME AND PROFIT

| $\mathbf{S} \$$ million | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ | $+/(-)$ |
| :--- | :--- | ---: | ---: |
|  |  |  | $\%$ |
| Total income |  |  |  |
| First half year | $\mathbf{2 , 6 2 1}$ | 2,550 | 3 |
| Second half year | $\mathbf{2 , 7 0 4}$ | 2,265 | 19 |
|  | $\mathbf{5 , 3 2 5}$ | 4,815 | 11 |
|  |  |  |  |
| Profit for the year | $\mathbf{1 , 2 7 3}$ | 1,116 | 14 |
| First half year | $\mathbf{1 , 1 7 4}$ | 1,038 | 13 |
| Second half year | $\mathbf{2 , 4 4 7}$ | 2,154 | 14 |

AUDITED CONSOLIDATED INCOME STATEMENT

| S\$ million | 2010 | 2009 | $+1(-)$ | 4Q10 ${ }^{\text {® }}$ | 4Q09 ${ }^{\text {® }}$ | $+1(-)$ | 3Q10 ${ }^{\text {@ }}$ | $+(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% |  |  | \% |  | \% |
| Interest income | 4,363 | 4,184 | 4 | 1,162 | 991 | 17 | 1,128 | 3 |
| Interest expense | $(1,416)$ | $(1,359)$ | 4 | (393) | (304) | 29 | (374) | 5 |
| Net interest income | 2,947 | 2,825 | 4 | 769 | 687 | 12 | 754 | 2 |
| Premium income | 5,866 | 5,589 | 5 | 1,713 | 1,561 | 10 | 1,575 | 9 |
| Investment income | 2,440 | 2,726 | (10) | 796 | 676 | 18 | 793 | - |
| Net claims, surrenders and annuities | $(4,181)$ | $(4,471)$ | (6) | $(1,384)$ | $(1,149)$ | 20 | $(1,074)$ | 29 |
| Change in life assurance fund contract liabilities | $(2,545)$ | $(2,007)$ | 27 | (637) | (617) | 3 | (838) | (24) |
| Commission and others | $(1,143)$ | $(1,110)$ | 3 | (422) | (344) | 23 | (300) | 40 |
| Profit from life assurance | 437 | 727 | (40) | 66 | 127 | (48) | 156 | (58) |
| Premium income from general insurance | 149 | 122 | 22 | 40 | 26 | 54 | 35 | 13 |
| Fees and commissions (net) | 994 | 730 | 36 | 256 | 192 | 33 | 260 | (1) |
| Dividends | 63 | 57 | 10 | 6 | 4 | 51 | 9 | (28) |
| Rental income | 77 | 78 | (1) | 18 | 20 | (10) | 20 | (11) |
| Other income | 658 | 276 | 138 | 174 | 128 | 35 | 141 | 23 |
| Non-interest income | 2,378 | 1,990 | 20 | 560 | 497 | 13 | 621 | (10) |
| Total income | 5,325 | 4,815 | 11 | 1,329 | 1,184 | 12 | 1,375 | (3) |
| Staff costs | $(1,283)$ | (995) | 29 | (336) | (265) | 27 | (332) | 1 |
| Other operating expenses | (971) | (801) | 21 | (284) | (201) | 41 | (241) | 17 |
| Total operating expenses | $(2,254)$ | $(1,796)$ | 25 | (620) | (466) | 33 | (573) | 8 |
| Operating profit before allowances and amortisation | 3,071 | 3,019 | 2 | 709 | 718 | (1) | 802 | (12) |
| Amortisation of intangible assets | (55) | (47) | 18 | (16) | (12) | 35 | (16) | (1) |
| Allowances for loans and impairment of other assets | (134) | (429) | (69) | (48) | (77) | (37) | (43) | 9 |
| Operating profit after allowances and amortisation | 2,882 | 2,543 | 13 | 645 | 629 | 3 | 743 | (13) |
| Share of results of associates and joint ventures | (2) | (0) | NM | (1) | (2) | (32) | 0 | (338) |
| Profit before income tax | 2,880 | 2,543 | 13 | 644 | 627 | 3 | 743 | (13) |
| Income tax expense | (433) | (389) | 12 | (90) | (75) | 20 | (123) | (26) |
| Profit for the period | 2,447 | 2,154 | 14 | 554 | 552 | - | 620 | (11) |
| Profit attributable to: |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 2,253 | 1,962 | 15 | 505 | 502 | 1 | 570 | (11) |
| Non-controlling interests | 194 | 192 | 1 | 49 | 50 | (3) | 50 | (3) |
|  | 2,447 | 2,154 | 14 | 554 | 552 | - | 620 | (11) |

## Earnings per share

(for the period - cents)

| Basic | 66.1 | 59.4 | 13.8 | 14.2 | 17.3 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | 65.9 | 59.3 | 13.8 | 14.1 | 17.3 |

[^4]AUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| S\$ million | 2010 | 2009 | $+((-)$ | 4Q10 ${ }^{\text {(0) }}$ | 4Q09 ${ }^{\text {( }}$ | +/(-) | 3Q10 ${ }^{\text {( }}$ | $+1(-)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \% |  |  | \% |  | \% |
| Profit for the year/period | 2,447 | 2,154 | 14 | 554 | 552 | - | 620 | (11) |
| Other comprehensive income: Available-for-sale financial assets |  |  |  |  |  |  |  |  |
| Gains/(losses) for the year/period Reclassification of (gains)/losses to income statement | 119 | 1,306 | (91) | (113) | 423 | (127) | 357 | (132) |
| - on disposal | (152) | (50) | (204) | (11) | (30) | 62 | (23) | 50 |
| - on impairment | (23) | 161 | (114) | (18) | 14 | (223) | (0) | NM |
| Tax on net movements | (54) | (110) | 51 | 5 | (24) | 122 | (48) | 111 |
| Exchange differences on translating foreign operations | (54) | 98 | (155) | (87) | 20 | (533) | (110) | 21 |
| Other comprehensive income of associates and joint ventures | (4) | 3 | (245) | (1) | (0) | (415) | (4) | 62 |
| Total other comprehensive income, net of tax | (168) | 1,408 | (112) | (225) | 403 | (156) | 172 | (231) |
| Total comprehensive income for the period, net of tax | 2,279 | 3,562 | (36) | 329 | 955 | (66) | 792 | (58) |
| Total comprehensive income attributable to: |  |  |  |  |  |  |  |  |
| Equity holders of the Bank | 2,065 | 3,333 | (38) | 293 | 896 | (67) | 739 | (60) |
| Non-controlling interests | 214 | 229 | (7) | 36 | 59 | (40) | 53 | (33) |
|  | 2,279 | 3,562 | (36) | 329 | 955 | (66) | 792 | (58) |

Note:

1. "@" represents unaudited.

## AUDITED BALANCE SHEETS

|  | GROUP |  |  | BANK |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S\$ million | $\begin{gathered} 31 \text { Dec } \\ 2010 \end{gathered}$ | $\begin{gathered} 31 \text { Dec } \\ 2009 \end{gathered}$ | $\begin{aligned} & 30 \text { Sep } \\ & 2010 @ \end{aligned}$ | $\begin{gathered} 31 \text { Dec } \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } \\ 2009 \\ \hline \end{gathered}$ | $\begin{aligned} & 30 \text { Sep } \\ & 2010 @ \end{aligned}$ |
| EQUITY |  |  |  |  |  |  |
| Attributable to equity holders of the Bank |  |  |  |  |  |  |
| Share capital | 8,211 | 7,376 | 7,817 | 8,211 | 7,376 | 7,817 |
| Capital reserves | 613 | 986 | 710 | 432 | 768 | 525 |
| Fair value reserves | 1,374 | 1,506 | 1,510 | 606 | 603 | 748 |
| Revenue reserves | 10,592 | 9,103 | 10,119 | 6,605 | 5,716 | 6,226 |
|  | 20,790 | 18,971 | 20,156 | 15,854 | 14,463 | 15,316 |
| Non-controlling interests | 2,855 | 2,808 | 2,806 | - | - | - |
| Total equity | 23,645 | 21,779 | 22,962 | 15,854 | 14,463 | 15,316 |
| LIABILITIES |  |  |  |  |  |  |
| Deposits of non-bank customers | 123,300 | 100,633 | 115,997 | 88,891 | 77,298 | 83,894 |
| Deposits and balances of banks | 16,508 | 10,958 | 16,858 | 13,811 | 9,674 | 14,342 |
| Due to subsidiaries | - | - | - | 4,624 | 1,369 | 4,279 |
| Due to associates | 139 | 119 | 124 | 118 | 118 | 111 |
| Trading portfolio liabilities | 1,734 | 2,016 | 2,459 | 1,734 | 2,016 | 2,459 |
| Derivative payables | 4,563 | 3,918 | 5,154 | 4,222 | 3,767 | 4,894 |
| Other liabilities | 3,187 | 3,215 | 4,144 | 1,063 | 1,011 | 1,600 |
| Current tax | 745 | 607 | 668 | 311 | 269 | 272 |
| Deferred tax | 1,127 | 946 | 1,130 | 131 | 120 | 132 |
| Debts issued | 6,854 | 6,863 | 6,767 | 7,887 | 8,230 | 7,987 |
|  | 158,157 | 129,275 | 153,301 | 122,792 | 103,872 | 119,970 |
| Life assurance fund liabilities | 47,481 | 43,246 | 47,253 | - | - | - |
| Total liabilities | 205,638 | 172,521 | 200,554 | 122,792 | 103,872 | 119,970 |
| Total equity and liabilities | 229,283 | 194,300 | 223,516 | 138,646 | 118,335 | 135,286 |
| ASSETS |  |  |  |  |  |  |
| Cash and placements with central banks | 11,493 | 13,171 | 11,245 | 6,787 | 8,160 | 7,216 |
| Singapore government treasury bills and securities | 11,156 | 10,922 | 11,333 | 10,485 | 10,550 | 10,692 |
| Other government treasury bills and securities | 5,944 | 5,564 | 6,094 | 3,174 | 2,744 | 3,306 |
| Placements with and loans to banks | 18,569 | 15,821 | 17,078 | 13,612 | 11,992 | 12,292 |
| Loans and bills receivable | 104,989 | 80,876 | 100,338 | 75,877 | 61,340 | 72,384 |
| Debt and equity securities | 14,255 | 11,680 | 14,117 | 9,836 | 7,786 | 9,901 |
| Assets pledged | 746 | 279 | 505 | 708 | 267 | 447 |
| Assets held for sale | 4 | - | 2 | 2 | - | 2 |
| Derivative receivables | 4,837 | 3,973 | 5,635 | 4,462 | 3,770 | 5,338 |
| Other assets | 3,116 | 2,911 | 3,168 | 828 | 689 | 701 |
| Deferred tax | 79 | 64 | 64 | 6 | 5 | 6 |
| Associates and joint ventures | 255 | 226 | 261 | 113 | 56 | 116 |
| Subsidiaries | - | - | - | 9,934 | 8,151 | 10,060 |
| Property, plant and equipment | 1,625 | 1,609 | 1,606 | 401 | 409 | 405 |
| Investment property | 733 | 765 | 767 | 554 | 549 | 553 |
| Goodwill and intangible assets | 3,996 | 3,362 | 4,035 | 1,867 | 1,867 | 1,867 |
|  | 181,797 | 151,223 | 176,248 | 138,646 | 118,335 | 135,286 |
| Life assurance fund investment assets | 47,486 | 43,077 | 47,268 | - | - | - |
| Total assets | 229,283 | 194,300 | 223,516 | 138,646 | 118,335 | 135,286 |
| Net Asset Value Per Ordinary Share (before valuation surplus - S\$) | 5.66 | 5.29 | 5.55 | 4.18 | 3.89 | 4.08 |
| OFF-BALANCE SHEET ITEMS |  |  |  |  |  |  |
| Contingent liabilities | 8,513 | 7,314 | 7,652 | 6,835 | 6,458 | 6,319 |
| Commitments | 55,073 | 42,843 | 54,119 | 40,143 | 34,653 | 39,488 |
| Derivative financial instruments | 423,149 | 355,210 | 427,387 | 391,147 | 335,535 | 401,081 |

[^5]AUDITED STATEMENT OF CHANGES IN EQUITY - GROUP
For the financial year ended 31 December 2010

|  | Attributable to equity holders of the Bank |  |  |  |  | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S\$ million | Share capital | Capital reserves | Fair value reserves | Revenue reserves | Total |  |  |
| Balance at 1 January 2010 | 7,376 | 986 | 1,506 | 9,103 | 18,971 | 2,808 | 21,779 |
| Total comprehensive income for the year | - | - | (132) | 2,197 | 2,065 | 214 | 2,279 |
| Transactions with owners, recorded directly in equity |  |  |  |  |  |  |  |
| Contributions by and distributions to owners |  |  |  |  |  |  |  |
| Transfers | 10 | (360) | - | 350 | - | - | - |
| Divestment of an associate | - | - | - | 0 | 0 | (0) | - |
| Dividends to non-controlling interests | - | - | - | - | - | (133) | (133) |
| DSP reserve from dividends on unvested shares | - | - | - | 5 | 5 | - | 5 |
| Ordinary and preference dividends paid in cash | _ | - | _ | (279) | (279) | _ | (279) |
| Share-based staff costs capitalised | - | 14 | - | - | 14 | - | 14 |
| Share buyback - held in treasury | (42) | - | - | - | (42) | - | (42) |
| Shares issued in lieu of ordinary dividends | 757 | - | - | (757) | - | - | - |
| Shares issued to non-executive directors | 1 | - | - | ) | 1 | - | 1 |
| Shares purchased by DSP Trust | - | (4) | - | - | (4) | - | (4) |
| Shares vested under DSP Scheme | - | 8 | - | - | 8 | - | 8 |
| Treasury shares transferred/sold | 109 | (31) | - | - | 78 | - | 78 |
| Total contributions by and distributions to owners | 835 | (373) | - | (681) | (219) | (133) | (352) |
| Changes in ownership interests in subsidiaries that do not result in loss of control <br> Changes in non-controlling interests | - | - | - | (27) | (27) | (34) | (61) |
| Total changes in ownership interests in subsidiaries | - | - | - | (27) | (27) | (34) | (61) |
| Balance at 31 December 2010 | 8,211 | 613 | 1,374 | 10,592 | 20,790 | 2,855 | 23,645 |
| Included: |  |  |  |  |  |  |  |
| Share of reserves of associates and joint ventures | - | - | 0 | 26 | 26 | (4) | 22 |
| Balance at 1 January 2009 | 6,638 | 1,329 | 222 | 7,685 | 15,874 | 2,686 | 18,560 |
| Total comprehensive income for the period | - | - | 1,284 | 2,049 | 3,333 | 229 | 3,562 |
| Transactions with owners, recorded directly in equity |  |  |  |  |  |  |  |
| Contributions by and distributions to owners |  |  |  |  |  |  |  |
| Transfers | 2 | (338) | - | 336 | - | - | - |
| Dividends to non-controlling interests | - | - | - | - | - | (115) | (115) |
| DSP reserve from dividends of unvested shares | - | - | - | 3 | 3 | - | 3 |
| Ordinary and preference dividends paid in cash | - | - | - | (286) | (286) | _ | (286) |
| Share-based staff costs capitalised | - | 11 | - | - | 11 | - | 11 |
| Shares issued in lieu of ordinary dividends | 684 | - | - | (684) | - | - | - |
| Shares issued to non-executive directors | 0 | - | - | ( | 0 | - | 0 |
| Shares purchased by DSP Trust | - | (3) | - | - | (3) | - | (3) |
| Shares vested under DSP Scheme | - | 9 | - | - | 9 | - | 9 |
| Treasury shares transferred/sold | 52 | (22) | - | - | 30 | - | 30 |
| Total contributions by and distributions to owners | 738 | (343) | - | (631) | (236) | (115) | (351) |
| Changes in ownership interests in subsidiaries that do not result in loss of control Changes in non-controlling interests | - | - | - | - | - | 8 | 8 |
| Total changes in ownership interests in subsidiaries | - | - | - | - | - | 8 | 8 |
| Balance at 31 December 2009 | 7,376 | 986 | 1,506 | 9,103 | 18,971 | 2,808 | 21,779 |
| Included: <br> Share of reserves of associates and joint ventures | - | 3 | 0 | 32 | 35 | (1) | 34 |

STATEMENT OF CHANGES IN EQUITY - GROUP (UNAUDITED)
For the three months ended 31 December 2010

|  | Attributable to equity holders of the Bank |  |  |  |  | Noncontrolling interests | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GROUP S\$ million | Share capital | Capital reserves | Fair value reserves | Revenue reserves | Total |  |  |
| Balance at 1 October 2010 | 7,817 | 710 | 1,510 | 10,119 | 20,156 | 2,806 | 22,962 |
| Total comprehensive income for the period | - | - | (136) | 429 | 293 | 36 | 329 |
| Transactions with owners, recorded directly in equity |  |  |  |  |  |  |  |
| Contributions by and distributions to owners |  |  |  |  |  |  |  |
| Transfers | 10 | (98) | - | 88 | - | - | - |
| Dividends to non-controlling interests | - | - | - | - | - | (0) | (0) |
| DSP reserve from dividends on unvested shares | - | - | - | 2 | 2 | - | 2 |
| Ordinary and preference dividends | - | - | - | (46) | (46) | - | (46) |
| Share-based staff costs capitalised | - | 2 | - | - | 2 | - | 2 |
| Share buyback - held in treasury | (33) | - | - | - | (33) | - | (33) |
| Shares issued in lieu of ordinary dividends | 398 | - | - | - | 398 | - | 398 |
| Shares purchased by DSP Trust | - | (1) | - | - | (1) | - | (1) |
| Treasury shares transferred/sold | 19 | (0) | - | - | 19 | - | 19 |
| Total contributions by and distributions to owners | 394 | (97) | - | 44 | 341 | (0) | 341 |
| Changes in ownership interests in subsidiaries that do not result in loss of control Changes in non-controlling interests | - | - | - | - | - | 13 | 13 |
| Total changes in ownership interests in subsidiaries | - | - | - | - | - | 13 | 13 |
| Balance at 31 December 2010 | 8,211 | 613 | 1,374 | 10,592 | 20,790 | 2,855 | 23,645 |
| Included: <br> Share of reserves of associates and joint ventures | - | - | 0 | 26 | 26 | (4) | 22 |
| Balance at 1 October 2009 | 7,003 | 1,057 | 1,128 | 8,557 | 17,745 | 2,749 | 20,494 |
| Total comprehensive income for the period | - | - | 378 | 518 | 896 | 59 | 955 |
| Transactions with owners, recorded directly in equity |  |  |  |  |  |  |  |
| Contributions by and distributions to owners |  |  |  |  |  |  |  |
| Transfers | 2 | (74) | - | 72 | - | - | - |
| Dividends to non-controlling interests DSP reserve from dividends on | - | - | - | - | - | (0) | (0) |
| unvested shares | - | - | - | 1 | 1 | - | 1 |
| Ordinary and preference dividends | - | - | - | (45) | (45) | - | (45) |
| Shares issued in lieu of ordinary dividends | 359 | - | - | - | 359 | - | 359 |
| Shares purchased by DSP Trust | - | (1) | - | - | (1) | - | (1) |
| Share-based staff costs capitalised | - | 4 | - | - | 4 | - | 4 |
| Treasury shares transferred/sold | 12 | (0) | - | - | 12 | - | 12 |
| Total contributions by and distributions to owners | 373 | (71) | - | 28 | 330 | (0) | 330 |
| Balance at 31 December 2009 | 7,376 | 986 | 1,506 | 9,103 | 18,971 | 2,808 | 21,779 |
| Included: |  |  |  |  |  |  |  |
| Share of reserves of associates and joint ventures | - | 3 | 0 | 32 | 35 | (1) | 34 |

AUDITED STATEMENT OF CHANGES IN EQUITY - BANK
For the financial year ended 31 December 2010

| S\$ million | Share capital | Capital reserves | Fair value reserves | Revenue reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2010 | 7,376 | 768 | 603 | 5,716 | 14,463 |
| Total comprehensive income for the period | - | - | 3 | 1,580 | 1,583 |
| Transfers | 10 | (350) | - | 340 | - |
| DSP reserve from dividends on unvested shares | - | - | - | 5 | 5 |
| Ordinary and preference dividends paid in cash | - | - | - | (279) | (279) |
| Share-based staff costs capitalised | - | 14 | - | - | 14 |
| Share buyback - held in treasury | (42) | - | - | - | (42) |
| Shares issued in lieu of ordinary dividends | 757 | - | - | (757) | - |
| Shares issued to non-executive directors | 1 | - | - | - | 1 |
| Treasury shares transferred/sold | 109 | - | - | - | 109 |
| Balance at 31 December 2010 | 8,211 | 432 | 606 | 6,605 | 15,854 |
| Balance at 1 January 2009 | 6,638 | 1,099 | 12 | 5,076 | 12,825 |
| Total comprehensive income for the period | - | - | 591 | 1,267 | 1,858 |
| Transfers | 2 | (342) | - | 340 | - |
| DSP reserve from dividends on unvested shares | - | - | - | 3 | 3 |
| Ordinary and preference dividends paid in cash | - | - | - | (286) | (286) |
| Share-based staff costs capitalised | - | 11 | - | - | 11 |
| Shares issued in lieu of ordinary dividends | 684 | - | - | (684) | - |
| Shares issued to non-executive directors | 0 | - | - | - | 0 |
| Treasury shares transferred/sold | 52 | - | - | - | 52 |
| Balance at 31 December 2009 | 7,376 | 768 | 603 | 5,716 | 14,463 |

For the three months ended 31 December 2010 (Unaudited)

| S\$ million | Share capital | Capital reserves | Fair value reserves | Revenue reserves | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 October 2010 | 7,817 | 525 | 748 | 6,226 | 15,316 |
| Total comprehensive income for the period | - | - | (142) | 338 | 196 |
| Transfers | 10 | (95) | - | 85 | - |
| DSP reserve from dividends on unvested shares | - | - | - | 2 | 2 |
| Ordinary and preference dividends | - | - | - | (46) | (46) |
| Share-based staff costs capitalised | - | 2 | - | - | 2 |
| Shares issued in lieu of ordinary dividends | 398 | - | - | - | 398 |
| Share buyback - held in treasury | (33) | - | - | - | (33) |
| Treasury shares transferred/sold | 19 | - | - | - | 19 |
| Balance at 31 December 2010 | 8,211 | 432 | 606 | 6,605 | 15,854 |
| Balance at 1 October 2009 | 7,003 | 851 | 492 | 5,375 | 13,721 |
| Total comprehensive income for the period | - | - | 111 | 300 | 411 |
| Transfers | 2 | (87) | - | 85 | - |
| DSP reserve from dividends on unvested shares | - | - | - | 1 | 1 |
| Ordinary and preference dividends | - | - | - | (45) | (45) |
| Share-based staff costs capitalised | - | 4 | - | - | 4 |
| Shares issued in lieu of ordinary dividends | 359 | - | - | - | 359 |
| Treasury shares transferred/sold | 12 | - | - | - | 12 |
| Balance at 31 December 2009 | 7,376 | 768 | 603 | 5,716 | 14,463 |

## AUDITED CONSOLIDATED CASH FLOW STATEMENT

For the financial year ended 31 December 2010

| S\$ million | 2010 | 2009 | 4Q10 ${ }^{\text {(e }}$ | 4Q09 ${ }^{\text {@ }}$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Profit before income tax | 2,880 | 2,543 | 644 | 627 |
| Adjustments for non-cash items |  |  |  |  |
| Amortisation of intangible assets | 55 | 47 | 16 | 12 |
| Allowances for loans and impairment of other assets | 134 | 429 | 48 | 77 |
| Change in fair value for hedging transactions and trading securities | (54) | (297) | (8) | 14 |
| Depreciation of property, plant and equipment and investment property | 152 | 135 | 38 | 36 |
| Net gain on disposal of property, plant and equipment and investment property | (23) | (8) | (0) | (5) |
| Net gain on disposal of government, debt and equity securities | (153) | (50) | (12) | (30) |
| Net (gain)/loss on disposal/liquidation of subsidiaries and associates | (38) | 0 | (35) | - |
| Share-based staff costs | 12 | 9 | 3 | 4 |
| Share of results of associates and joint ventures | 2 | 0 | 1 | 2 |
| Items relating to life assurance fund |  |  |  |  |
| Surplus before income tax | 703 | 998 | 199 | 223 |
| Surplus transferred from life assurance fund | (437) | (727) | (66) | (127) |
| Operating profit before change in operating assets and liabilities | 3,233 | 3,079 | 828 | 833 |
| Change in operating assets and liabilities |  |  |  |  |
| Deposits of non-bank customers | 16,688 | 6,580 | 7,319 | 3,754 |
| Deposits and balances of banks | 5,316 | 845 | (350) | (873) |
| Derivative payables and other liabilities | 399 | $(3,493)$ | $(1,060)$ | (213) |
| Trading portfolio liabilities | (282) | 905 | (724) | 459 |
| Government securities and treasury bills | 358 | $(2,736)$ | 569 | 145 |
| Trading securities | (730) | 115 | (87) | (66) |
| Placements with and loans to banks | (937) | 80 | $(1,731)$ | 2,674 |
| Loans and bills receivable | $(19,527)$ | $(1,341)$ | $(4,730)$ | $(3,682)$ |
| Derivative receivables and other assets | $(1,046)$ | 2,235 | 866 | 452 |
| Net change in investment assets and liabilities of life assurance fund | (181) | (521) | (52) | (306) |
| Cash from operating activities | 3,291 | 5,748 | 848 | 3,177 |
| Income tax paid | (419) | (342) | (84) | (36) |
| Net cash from operating activities | 2,872 | 5,406 | 764 | 3,141 |
| Cash flows from investing activities |  |  |  |  |
| Dividends from associates | 4 | 3 | 0 | 0 |
| Decrease/(increase) in associates and joint ventures | (49) | (92) | 4 | (96) |
| Net cashflow from acquisition of subsidiaries | $(2,003)$ | - | - | - |
| Purchases of debt and equity securities | $(6,357)$ | $(3,130)$ | $(1,157)$ | (860) |
| Purchases of property, plant and equipment and investment property | (183) | (200) | (49) | (49) |
| Proceeds from disposal of debt and equity securities | 4,018 | 3,392 | 579 | 608 |
| Proceeds from disposal of interest in subsidiaries | - | 8 | - | 0 |
| Proceeds from disposal of associates | 14 | - | - | - |
| Proceeds from disposal of property, plant and equipment and investment property | 29 | 20 | 兂 | 13 |
| Net cash (used in)/from investing activities | $(4,527)$ | 1 | (620) | (384) |
| Cash flows from financing activities |  |  |  |  |
| Changes in non-controlling interests | (64) | - | 12 | - |
| Dividends paid to equity holders of the Bank | (279) | (286) | (140) | (131) |
| Dividends paid to non-controlling interests | (133) | (115) | (0) | (0) |
| Increase in debts issued | 396 | 1,054 | 297 | 1,064 |
| Proceeds from treasury shares transferred/sold under the Bank's employee share schemes | 78 | 30 | 18 | 12 |
| Share buyback | (42) | - | (33) | - |
| Net cash (used in)/from financing activities | (44) | 683 | 154 | 945 |
| Net currency translation adjustments | 21 | 53 | (50) | 10 |
| Net change in cash and cash equivalents | $(1,678)$ | 6,143 | 248 | 3,712 |
| Cash and cash equivalents at beginning of year/period | 13,171 | 7,028 | 11,245 | 9,459 |
| Cash and cash equivalents at end of year/period | 11,493 | 13,171 | 11,493 | 13,171 |

[^6]
## SHARE CAPITAL AND OPTIONS ON SHARES IN THE BANK

The following table shows movements in the issued ordinary shares of the Bank:

|  | Financial year ended 31 Dec |  | Three months ended 31 Dec |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of Shares | 2010 | 2009 | 2010 | 2009 |
| Issued ordinary shares |  |  |  |  |
| Balance at beginning of year/period | 3,245,120,283 | 3,126,565,512 | 3,290,465,030 | 3,193,938,485 |
| Shares issued to non-executive directors | 60,000 | 43,200 | - | - |
| Shares issued pursuant to Scrip Dividend |  |  |  |  |
| Scheme | 95,864,686 | 118,511,571 | 50,579,939 | 51,181,798 |
| Balance at end of year/period | 3,341,044,969 | 3,245,120,283 | 3,341,044,969 | 3,245,120,283 |
| Treasury shares |  |  |  |  |
| Balance at beginning of year/period | $(14,781,749)$ | $(25,746,212)$ | $(3,192,767)$ | $(17,238,874)$ |
| Share buyback | $(4,439,000)$ | - | $(3,405,000)$ | - |
| Shares sold/transferred to employees pursuant to OCBC Share Option Schemes | 8,969,522 | 6,043,567 | 3,106,748 | 2,434,335 |
| Shares sold/transferred to employees pursuant to OCBC Employee |  |  |  |  |
| Share Purchase Plan | 3,508,329 | 22,790 | 221,693 | 22,790 |
| Shares transferred to DSP Trust pursuant to |  |  |  |  |
| OCBC Deferred Share Plan | 3,469,655 | 4,898,106 | - | - |
| Shares sold for cash | 3,917 | - | - | - |
| Balance at end of year/period | $(3,269,326)$ | $(14,781,749)$ | $(3,269,326)$ | $(14,781,749)$ |
| Total | 3,337,775,643 | 3,230,338,534 | 3,337,775,643 | 3,230,338,534 |

Pursuant to the share purchase mandate approved at the extraordinary general meeting held on 16 April 2010, the Bank purchased a total of $3,405,000$ ordinary shares in the fourth quarter ended 31 December 2010. The ordinary shares were purchased by way of market acquisitions at prices ranging from $\mathrm{S} \$ 8.85$ to $\mathrm{S} \$ 10.00$ per share and the total consideration paid was $\mathrm{S} \$ 33,154,661$ (including transaction costs).

From 1 October 2010 to 31 December 2010 (both dates inclusive), the Bank utilised 3,106,748 treasury shares upon the exercise of options by employees of the Group pursuant to OCBC Share Option Schemes 1994 and 2001. As at 31 December 2010, the number of options outstanding under the OCBC Share Options Schemes was 33,106,004 (31 December 2009: 39,746,960).

From 1 October 2010 to 31 December 2010 (both dates inclusive), the Bank utilised 221,693 treasury shares upon the exercise of acquisition rights by employees of the Group pursuant to OCBC Employee Share Purchase Plan ("ESPP"). As at 31 December 2010, the number of acquisition rights outstanding under the OCBC ESPP was 9,158,682 (31 December 2009: 8,452,191).
$50,579,939$ ordinary shares were issued pursuant to OCBC Scrip Dividend Scheme in lieu of cash for the interim one-tier tax exempt dividend of 15 cents per ordinary shares in the capital of OCBC for the year ended 31 December 2010.

No new preference shares were allotted and issued by the Bank in the fourth quarter ended 31 December 2010.

## OTHER MATTERS I SUBSEQUENT EVENTS

1. On 1 January 2011, OCBC Bank has completed the merger of its two licensed bank subsidiaries in Indonesia, PT Bank OCBC Indonesia ("BOI") and PT Bank OCBC NISP TBK ("OCBC NISP"). From this date, both subsidiaries have been combined and are operating as a merged bank named PT Bank OCBC NISP TBK ("OCBC NISP").

As a result of the merger, OCBC Bank's direct and indirect shareholding in OCBC NISP has increased from $81.9 \%$ to $85.06 \%$.

## INDEPENDENT AUDITORS' REPORT

To The Members of Oversea-Chinese Banking Corporation Limited

## Report on the financial statements

We have audited the accompanying financial statements of Oversea-Chinese Banking Corporation Limited (the "Bank") and its subsidiaries (the "Group"), which comprise the balance sheets of the Group and the Bank as at 31 December 2010, the income statements, statements of comprehensive income and statements of changes in equity of the Group and the Bank and cash flow statement of the Group for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's responsibility for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Singapore Companies Act, Chapter 50 ("the Act") and Singapore Financial Reporting Standards, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

## Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements of the Group and the financial statements of the Bank are properly drawn up in accordance with the provisions of the Act and Singapore Financial Reporting Standards, including the modification of the requirements of $F R S 39$ Financial Instruments: Recognition and Measurement in respect of loan loss provisioning by Notice to Banks No. 612 'Credit Files, Grading and Provisioning' issued by the Monetary Authority of Singapore, to give a true and fair view of the state of affairs of the Group and of the Bank as at 31 December 2010, the results and changes in equity of the Group and of the Bank and cash flows of the Group for the year ended on that date.

## Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Bank and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

## kPiug wip

## KPMG LLP

Public Accountants and Certified Public Accountants

## Singapore

18 February 2011


[^0]:    ${ }^{1}$ The Non-Participating Fund is made up of insurance policies and riders which have fixed policyholder benefits, e.g. term insurance, critical illness, accident, medical and disability insurance, and in which the policyholders do not participate or share in the profits of the fund.

[^1]:    Notes:

    1. Certain comparative figures have been restated to conform with the current period's presentation.
    2. Amounts less than $\mathrm{S} \$ 0.5$ million are shown as " 0 ".
    3. "NM" denotes not meaningful.
[^2]:    Note:

    1. Excludes amortisation of intangible assets.
[^3]:    Notes:

    1. Preference equity and non-controlling interests are not included in the computation for return on equity.
    2. Calculated based on net profit less preference dividends paid and estimated to be due as at the end of the financial period.
    3. "SFRS" refers to Singapore Financial Reporting Standards.
    4. Computation of return on assets excludes life assurance fund investment assets.
[^4]:    Note:

    1. "@" represents unaudited.
[^5]:    Note:

    1. "@" represents unaudited.
[^6]:    Note:

    1. "@" represents unaudited.
